

CONTRACT

This contract (the "Contract") entered into this _____ day of _____, by and between SHELBY COUNTY GOVERNMENT, hereinafter referred to as "COUNTY" and COLEMAN TECHNOLOGIES, INC., hereinafter referred to as "CONTRACTOR".

WITNESSETH

WHEREAS, The Information Technology Department has a need to upgrade existing enterprise network infrastructure because the equipment will be end-of-life in March, 2010 and no further factory maintenance, parts or software will be available; and

WHEREAS, A Request for Proposals (RFP # 09-012-40) for the purchase of network infrastructure equipment upgrades was issued, and the lowest and best bid was submitted by the CONTRACTOR, hereinafter incorporated as if stated verbatim and referred to collectively as Exhibit "A"; and

WHEREAS, The contract represents the network upgrade purchase from the FY2008-2009 CIP Project 909-101714-7024, Computer Equipment; and

WHEREAS, the CONTRACTOR has the knowledge and expertise to provide such services; and

WHEREAS, the parties are desirous of entering into a contract setting forth the terms and conditions under which the CONTRACTOR will provide said services.

NOW THEREFORE, for and in consideration of mutual promises and covenants herein contained, the parties hereto agree as follows:

I. SCOPE OF WORK

The CONTRACTOR shall provide the equipment and services as outlined within the section of the Proposal Response entitled "Scope of Services" attached hereto as Exhibit A and incorporated herein by reference. The equipment under this Agreement shall be purchased under the Network Refresh Equipment List attached hereto as Exhibit "B" and

incorporated herein by reference. Collectively both Exhibits are hereinafter referred to as the "Scope of Services".

II. TERM AND COMPENSATION

1. The initial Contract period is effective from the full execution of the contract and will continue through June 30, 2009. The Contract may be renewed for two (2) additional one (1) year periods, July 1, 2009 to June 30, 2010 and July 1, 2010 to June 1, 2011 respectively, upon written mutual consent of all parties to this Contract. If so renewed, this Contract shall be continuous and remain in effect unless same is earlier terminated by either party in accordance with the terms of this Contract.
2. The COUNTY agrees to compensate the CONTRACTOR for the specified equipment and services the sum total not to exceed EIGHT HUNDRED AND EIGHTEEN THOUSAND TWO HUNDRED AND FOURTY EIGHT 20/100 (\$818,248.20) Dollars (the "Fee") for the duration of the Contract which is anticipated to run until completion of the project.
3. The COUNTY is not obligated to expend any fixed dollar amount under this Contract, and the CONTRACTOR hereby agrees that equipment and services defined in the Scope of Services found in the collective Exhibits may be purchased on an as needed basis. The purchase of any items defined in the Scope of Services under this Contract must be authorized by purchase order issued by the County's Purchasing Department.
4. The COUNTY shall pay for the equipment and services in Exhibit B as needed.
5. All prices set forth in the Price List shall be firm from contract execution date and will continue through June 30, 2009. If the COUNTY elects its option to renew the Contract for future County fiscal periods, the CONTRACTOR and the COUNTY may mutually negotiate new prices based upon the same pricing format of the Price List prior to Contract renewal.
6. The CONTRACTOR shall submit invoices to the COUNTY upon completion of each request for services. Invoices shall be submitted in duplicate to the address set forth in Paragraph 32 of this Contract. COUNTY shall pay such invoices within Thirty (30) days of its receipt and approval of said invoices. The COUNTY is not obligated to pay, and will withhold from payment, any amounts the COUNTY has in dispute with the CONTRACTOR based on CONTRACTOR'S non-performance or negligent performance of any of the Services under this Contract.

III. GENERAL CONDITIONS

The parties further agree as follows:

1. CONTROL

All Services by the CONTRACTOR will be performed in a manner satisfactory to the COUNTY, and in accordance with the generally accepted business practices and procedures of the COUNTY.

2. CONTRACTOR'S PERSONNEL

The CONTRACTOR certifies that it presently has adequate qualified personnel to perform all Services required under this Contract. All work performed during the Term of this Contract will be supervised by the CONTRACTOR. The CONTRACTOR further certifies that all of its employees assigned to serve the COUNTY have such knowledge and experience as required to perform the duties assigned to them. Any employee of the CONTRACTOR who, in the opinion of the COUNTY, is incompetent, or whose conduct becomes detrimental to the work, shall immediately be removed from association with the Services under this Contract.

3. INDEPENDENT STATUS

- a. Nothing in this Contract shall be deemed to represent that the CONTRACTOR, or any of the Contractor's employees or agents, are the agents, representatives, or employees of the COUNTY. The CONTRACTOR will be an independent CONTRACTOR over the details and means for performing the Services under this Contract. Anything in this Contract which may appear to give the COUNTY the right to direct the CONTRACTOR as to the details of the performance of the Services under this Contract or to exercise a measure of control over the CONTRACTOR is solely for purposes of compliance with local, state and federal regulations and means that the CONTRACTOR will follow the desires of the COUNTY only as to the intended results of the scope of this Contract.
- b. It is further expressly agreed and understood by CONTRACTOR that neither it nor its employees or agents are entitled to any benefits which normally accrue to employees of the COUNTY; that CONTRACTOR has been retained by the COUNTY to perform the Services specified

herein (not hired) and that the remuneration specified herein is considered fees for the Services performed (not wages) and that invoices submitted to the COUNTY by CONTRACTOR for the Services performed shall be on the Contractor's letterhead.

4. REPORTS

CONTRACTOR shall prepare and submit quarterly reports of its activities, funded under this Contract, to the originating department and the Contract Administration Department of the COUNTY. The reports shall include an itemization of the use of COUNTY's funds, pertinent information pursuant to the applicable Living Wage Ordinance, and shall be inclusive of specific Services delivered. Any such reports provided to the COUNTY shall be prepared with the understanding that the COUNTY may make such reports available to the public. The quarterly reports and all books of account and financial records that are specific to the work performed in accordance with this Contract may be subject to audit by the Director of the Division of Administration and Finance of the COUNTY. The COUNTY shall have the right to withhold future disbursement of funds under this Contract and any future Contracts until this provision has been met. The COUNTY specifically reserves the right to request reports on an as needed basis if a determination is made that more frequent reports are required.

5. TERMINATION OR ABANDONMENT

- a. It shall be cause for the immediate termination of this Contract if, after its execution, the COUNTY determines that:
 - i) Either the CONTRACTOR or any of its principals, partners or corporate officers, if a corporation, including the corporation itself, has pled nolo contendere, or has pled or been found guilty of a criminal violation, whether state or federal, involving, but not limited to, governmental sales or purchases, including but not limited to the rigging of bids, price fixing, or any other collusive and illegal activity pertaining to bidding and governmental contracting; or
 - ii) CONTRACTOR has subcontracted, assigned, delegated, transferred its rights, obligations or interests under this Contract without the COUNTY's consent or approval;
 - iii) CONTRACTOR has filed bankruptcy, become insolvent

or made an assignment for the benefit of creditors, or a receiver, or similar officer has been appointed to take charge of all or part of CONTRACTOR assets, or

- iv) The County has the option to cancel the Agreement and/or any Renewals if the County is put on notice of legal problems with CONTRACTOR or any of its principals, partners, corporate officers, or agents, involving allegations of dishonesty, improper business conduct, or criminal activity. Cancellation under this provision shall be immediate and effective upon notice. The County reserves the right to exercise this provision at its discretion and any decision rendered by the County under this provision constitutes a final determination of the matter the public welfare requiring it.
- b. The COUNTY may terminate the Contract upon five (5) days written notice by the COUNTY or its authorized agent to the CONTRACTOR for Contractor's failure to provide the Services specified under this Contract.
- c. This Contract may be terminated by either party by giving thirty (30) days written notice to the other, before the effective date of termination (the "Termination Date"). In the event of such termination, the CONTRACTOR shall be paid for all Services rendered prior to the Termination Date, provided the CONTRACTOR shall have delivered to COUNTY such statements, accounts, reports and other materials as required under this Contract; however, CONTRACTOR shall not be compensated for any anticipatory profits that have not been earned as of the date of the Termination Date. All Services completed by CONTRACTOR prior to the Termination Date shall be documented and tangible work documents shall be transferred to and become the sole property of the COUNTY prior to payment for the Services rendered.
- d. Notwithstanding the above or any section herein to the contrary, CONTRACTOR shall not be relieved of liability to the COUNTY for damages sustained by the COUNTY by virtue of any breach of the Contract by CONTRACTOR and the COUNTY may withhold any payments to CONTRACTOR for the purpose of setoff until such time as the exact amount of damages due the COUNTY from CONTRACTOR is determined.

6. COMPENSATION FOR CORRECTIONS

No compensation shall be due or payable to CONTRACTOR pursuant to this Contract for any Contractor's Services performed by the CONTRACTOR in connection with effecting of corrections to the design of the Services, when such corrections are required as a direct result of negligence by the CONTRACTOR to properly fulfill any of his obligations as set forth in this Contract. Additionally, the CONTRACTOR, either independently or through its insurance, agrees to reimburse the COUNTY for any direct or incidental damages resulting from the CONTRACTORS' mistakes and/or negligence including but not limited to loss of service, employee wages, loss of revenue, damage to equipment.

7. SUBCONTRACTING, ASSIGNMENT OR TRANSFER

- a. Any subcontracting, assignment, delegation or transfer of all or part of the rights, responsibilities, or interest of either party to this Contract is prohibited unless by written consent of the other party. No subcontracting, assignment, delegation or transfer shall relieve the CONTRACTOR from performance of the Services under this Contract. The COUNTY shall not be responsible for the fulfillment of the Contractor's obligations to its transferors or subcontractors.
- b. Upon the request of the other party, the subcontracting, assigning, delegating or transferring party shall provide all documents evidencing the subcontract, assignment, delegation or transfer.

8. CONFLICT OF INTEREST

The CONTRACTOR covenants that it has no public or private interest, and will not acquire directly or indirectly any interest which would conflict in any manner with the performance of the Services. The CONTRACTOR warrants that no part of the total Contract Fee shall be paid directly or indirectly to any officer or employee of the COUNTY as wages, compensation, or gifts in exchange for acting as officer, agent, employee, subcontractor or Contractor to the CONTRACTOR in connection with any work contemplated or performed relative to this Contract.

9. CONTINGENT FEES

The CONTRACTOR warrants that it has not employed or retained any company or person other than a bona fide employee working solely for the CONTRACTOR, to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee working solely for the CONTRACTOR any fee, commission, percentage, brokerage fee,

gift, or any other consideration contingent upon or resulting from the award or making of this Contract. For breach or violation of this warranty, the COUNTY will have the right to recover the full amount of such fee, commission, percentage, brokerage fee, gift, or other consideration.

10. EMPLOYMENT OF COUNTY WORKERS

The CONTRACTOR will not engage, on a full, part-time, or any other basis during the Term of the Contract, any professional or technical personnel who are or have been at any time during the Term of the Contract in the employ of the COUNTY.

11. ACCESS TO RECORDS

During all phases of the work and Services to be provided hereunder, CONTRACTOR agrees to permit duly authorized agents and employees of the COUNTY to enter Contractor's offices for the purpose of inspections, reviews and audits during normal working hours. Reviews may also be accomplished at meetings that are arranged at mutually agreeable times and places. The CONTRACTOR will maintain all books, documents, papers, accounting records, and other evidence pertaining to the Fee paid under this Contract and make such materials available at their offices at all reasonable times during the Term of this Contract and for three (3) years from the date of payment under this Contract for inspection by the COUNTY or by any other governmental entity or agency participating in the funding of this Contract, or any authorized agents thereof. Copies of said records shall be furnished to the COUNTY upon request.

12. RESPONSIBILITIES FOR CLAIMS AND LIABILITIES

- a. CONTRACTOR shall indemnify, defend, save and hold harmless the COUNTY, and its elected officials, officers, employees, agents, assigns, and instrumentalities from and against any and all claims, liability, losses or damages—including but not limited to Title VII and 42 USC 1983 prohibited acts—arising out of or resulting from any conduct; whether actions or omissions; whether intentional, unintentional, or negligent; whether legal or illegal; or otherwise that occur in connection with or in breach of this Contract or in the performance of the Services hereunder, whether performed by the CONTRACTOR its subcontractors, agents, employees or assigns. This indemnification shall survive the termination or conclusion of this Contract.

- b. CONTRACTOR expressly understands and agrees that any insurance protection required by this Contract or otherwise provided by the CONTRACTOR shall in no way limit the responsibility to indemnify, defend, save and hold harmless the COUNTY or its elected officials, officers, employees, agents, assigns, and instrumentalities as herein provided.
- c. The COUNTY has no obligation to provide legal counsel or defense to CONTRACTOR or its subcontractors in the event that a suit, claim or action of any character is brought by any person not a party to this agreement against CONTRACTOR as a result of or relating to performance of the Services under this Contract.
- d. Except as expressly provided herein, the COUNTY has no obligation for the payment of any judgment or the settlement of any claims against CONTRACTOR as a result of or relating to performance of the Services under this Contract.
- e. CONTRACTOR shall immediately notify the COUNTY of any claim or suit made or filed against CONTRACTOR or its subcontractors regarding any matter resulting from or relating to Contractor's performance of the Services under this Contract and will cooperate, assist and consult with the COUNTY in the defense or investigation thereof.

13. GENERAL COMPLIANCE WITH LAWS

- a. The CONTRACTOR certifies that it is qualified or will take steps necessary to qualify to do business in the State of Tennessee and that it will take such action as, from time to time, may be necessary to remain so qualified and it shall obtain, at its expense all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of the Services under this Contract.
- b. The CONTRACTOR is assumed to be familiar with and agrees that at all times it will observe and comply with all federal, state, and local laws, ordinances, and regulations in any manner affecting the performance of the Services. The preceding shall include, but is not limited to, compliance with all Equal Employment Opportunity laws, the Fair Labor Standards Act, Occupational Safety and Health Administration (OSHA) requirements, and the Americans with Disabilities Act (ADA).

- c. This Contract will be interpreted in accordance with the laws of the State of Tennessee. By execution of this Contract, the CONTRACTOR agrees that all actions, whether sounding in contract or in tort, relating to the validity, construction, interpretation and enforcement of this Contract will be instituted and litigated in the courts of the State of Tennessee, located in Shelby County, Tennessee, and in no other. In accordance herewith, the parties to this Contract submit to the jurisdiction of the courts of the State of Tennessee located in Shelby County, Tennessee.

14. NON-DISCRIMINATION

The CONTRACTOR hereby agrees, warrants, and assures compliance with the provisions of Title VI and VII of the Civil Rights Act of 1964 and all other federal statutory laws which provide in whole or in part that no person shall be excluded from participation or be denied benefits of or be otherwise subjected to discrimination in the performance of this Contract or in the employment practices of the CONTRACTOR on the grounds of handicap and/or disability, age, race, color, religion, sex, national origin, or any other classification protected by federal, Tennessee State Constitutional or statutory law. The CONTRACTOR shall upon request show proof of such non-discrimination and shall post in conspicuous places available to all employees and applicants notices of non-discrimination.

15. ENTIRE AGREEMENT

This Contract represents the entire and integrated agreement between the parties and supersedes all prior negotiations, representations or agreements, whether oral or written.

16. AMENDMENT

This Contract may be modified or amended only by written instrument signed by both parties.

17. SEVERABILITY

If any provision of this Contract is held to be unlawful, invalid or unenforceable under any present or future laws, such provision shall be fully severable; and this Contract shall then be construed and enforced as if such unlawful, invalid or unenforceable provision had not been a part hereof.

The remaining provisions of this Contract shall remain in full force and effect and shall not be affected by such unlawful, invalid or unenforceable provision or by its severance here from. Furthermore, in lieu of such unlawful, invalid, or unenforceable provision, there shall be added automatically as a part of this Contract a legal, valid and enforceable provision as similar in terms to such unlawful, invalid or unenforceable provision as possible.

18. NO WAIVER OF CONTRACTUAL RIGHT

No waiver of any term, condition, default, or breach of this Contract, or of any document executed pursuant hereto, shall be effective unless in writing and executed by the party making such waiver; and no such waiver shall operate as a waiver of either (a) such term, condition, default, or breach on any other occasion or (b) any other term, condition, default, or breach of this Contract or of such document. No delay or failure to enforce any provision in this Contract or in any document executed pursuant hereto shall operate as a waiver of such provision or any other provision herein or in any document related hereto. The enforcement by any party of any right or remedy it may have under this Contract or applicable law shall not be deemed an election of remedies or otherwise prevent such party from enforcement of one or more other remedies at any time.

19. MATTERS TO BE DISREGARDED

The titles of the several sections, subsections, and paragraphs set forth in this contract are inserted for convenience of reference only and shall be disregarded in construing or interpreting any of the provisions of this Contract.

20. SUBJECT TO FUNDING

This Contract is subject to annual appropriations of funds by the Shelby County Government. In the event sufficient funds for this Contract are not appropriated by Shelby County Government for any of its fiscal period during the Term hereof, then this Contract will be terminated. In the event of such termination, the CONTRACTOR shall be entitled to receive just and equitable compensation for any satisfactory work performed as of the Termination Date.

21. TRAVEL EXPENSES

All travel expenses payable under this Contract shall be in accordance with the County Travel Policy and Procedures. This

includes advance written travel authorization, submission of travel claims, documentation requirements, and reimbursement rates. No travel advances will be made by the County.

22. NON-LIABILITY FOR CONTRACTOR EMPLOYEE TAXES

Neither CONTRACTOR nor its personnel are COUNTY's employees, and COUNTY shall not take any action or provide Contractor's personnel with any benefits and shall have no liability for the following:

- a. Withholding FICA (Social Security) from Contractor's payments;
- b. Making state or federal unemployment insurance contributions on behalf of CONTRACTOR or its personnel;
- c. Withholding state and federal income tax from payment to CONTRACTOR;
- d. Making disability insurance contributions on behalf of CONTRACTOR;
- e. Obtaining workers' compensation insurance on behalf of CONTRACTOR or Contractor's personnel.

23. INCORPORATION OF OTHER DOCUMENTS

- a. CONTRACTOR shall provide Services pursuant to this Contract in accordance with the terms and conditions set forth within the Shelby County Request for Proposals/Bids as well as the Response of CONTRACTOR thereto, all of which are maintained on file within the Shelby County Purchasing Department and incorporated herein by reference.
- b. It is understood and agreed between the parties that in the event of a variance between the terms and conditions of this Contract and any amendment thereto and the terms and conditions contained either within the Request for Proposals/Bids or the Response thereto, the terms and conditions of this Contract as well as any amendment shall take precedence and control the relationship and understanding of the parties.

24. CONTRACTING WITH LOCALLY OWNED SMALL BUSINESSES

The CONTRACTOR shall take affirmative action to assure that Locally Owned Small Businesses that have been certified by the COUNTY are utilized when possible as sources of supplies and equipment, construction and services.

25. LIVING WAGE ORDINANCE

In accordance with Ordinance Number 328, commonly referred to as the Living Wage Ordinance, all persons/entities engaged in service contracts with the County, including but not limited to both prime and subcontractors, shall pay a Living Wage to employees for all work performed on said service contract, as defined in the Living Wage Ordinance. Proof of such compensation must be evidenced as required in the Living Wage Ordinance.

26. RIGHT TO REQUEST REMOVAL OF Contractor's EMPLOYEES

The COUNTY may interview the personnel CONTRACTOR assigns to COUNTY's work. COUNTY shall have the right, at any time, to request removal of any employee(s) of CONTRACTOR, whom COUNTY deems to be unsatisfactory for any reason. Upon such request, CONTRACTOR shall use all reasonable efforts to promptly replace such employee(s) with substitute employee(s) having appropriate skills and training.

27. INCORPORATION OF WHEREAS CLAUSES

The foregoing whereas clauses are hereby incorporated into this Contract and made a part hereof.

28. DISCLOSURE OF REPORTS, DATA OR OTHER INFORMATION

Notwithstanding anything to the contrary contained herein or within any other document supplied to COUNTY by CONTRACTOR, CONTRACTOR understands and acknowledges that COUNTY is a governmental entity subject to the laws of the State of Tennessee and that any reports, data or other information supplied to COUNTY by CONTRACTOR due to Services performed pursuant to this Contract is subject to being disclosed as a public record in accordance with the laws of the State of Tennessee.

29. ORGANIZATION STATUS AND AUTHORITY

- a. CONTRACTOR represents and warrants that it is a corporation, limited liability company, partnership, or other entity duly organized, validly existing and in good standing under the laws of the state of Tennessee; it has the power and authority to own its properties and assets and is duly qualified to carry on its business in every jurisdiction wherein such qualification is necessary.

- b. The execution, delivery and performance of this Contract by the CONTRACTOR has been duly authorized by all requisite action and will not violate any provision of law, any order of any court or other agency of government, the organizational documents of CONTRACTOR, any provision of any indenture, agreement or other instrument to which CONTRACTOR is a party, or by which Contractor's respective properties or assets are bound, or be in conflict with, result in a breach of, or constitute (with due notice or lapse of time or both) a default under any such indenture, agreement or other instrument, or result in the creation or imposition of any lien , charge or encumbrance of any nature whatsoever upon any of the properties or assets.

30. INSURANCE REQUIREMENTS

- a. The CONTRACTOR shall purchase and maintain, in a company or companies licensed to do business in the State of Tennessee, such insurance as will protect the County from claims which may arise out of or result from the Contractor's operations under the Contract, whether such operations are performed by himself or by any subcontractors or by anyone directly or indirectly employed by any of them, or by anyone for whose acts the CONTRACTOR or subcontractor may be liable.
- b. The insurance required shall be written for not less than any limits of liability specified or required by law, whichever is greater. Shelby County Government, its elected officials, appointees and employees will be named as additional insured. All policies will provide for thirty (30) days written notice to COUNTY of cancellation or material change in coverage provided. The CONTRACTOR will maintain throughout the life of this Contract insurance, through insurers rated A- or better by A.M. Best, in the following minimum requirements:
 - i) Professional Liability Insurance - \$1,000,000.00 per claim/\$2,000,000.00 annual aggregate, indicating if coverage is on occurrence basis or claims-made.
 - ii) Commercial General Liability Insurance - \$1,000,000.00 limit per occurrence bodily injury and property damage/\$1,000,000.00 personal and advertising injury/\$2,000,000.00 General Aggregate/\$2,000,000.00 Products-completed Operations Aggregate, indicating the coverage is

provided on a claims-made or on an occurrence basis. The insurance shall include coverage for the following:

- a. Premises/Operation;
- b. X,C, & U;
- c. Products/Completed Operations;
- d. Contractual;
- e. Independent Contractors;
- f. Broad Form Property Coverage;
- g. Personal Injury.

iii) Workers Compensation and Employers' Liability Insurance - Workers Compensation statutory limits as required by Tennessee. This policy should include Employers' Liability Coverage for \$1,000,000.00 per accident.

iv) Business Automobile Liability Insurance - \$1,000,000.00 each accident for property damage and personal injury. Coverage is to be provided on all owned/leased autos, non-owned autos and hired autos.

c. CONTRACTOR shall provide County with a current copy of the Certificate of Insurance at the time of contracting and shall maintain said insurance during the entire Contract period as well as provide renewal copies on each anniversary date. The certificate holder is to read:

Shelby County Government
Purchasing Department
160 N. Main, Suite 550
Memphis, TN 38103

d. Upon termination or cancellation of insurance currently in effect under this Contract, the CONTRACTOR shall purchase an extended reporting endorsement and furnish evidence of same to the County.

31. NOTICE

Any notices required or permitted to be given under the provisions of this Contract shall be effective only if in writing and delivered either in person to the COUNTY's authorized agent or by First Class or U.S. Mail to the addresses set forth below, or to such other person or address as either party may designate in writing and deliver as herein provided:

Any notices required or permitted to be given under the provisions of this Contract shall be effective only if in writing and delivered either in person to the COUNTY's authorized agent or by First Class or U.S. Mail to the addresses set forth below, or to such other person or address as either party may designate in writing and deliver as herein provided:

COUNTY: Shelby County Information Technology
160 N. Main Street, Suite 700
Memphis, Tennessee 38103
Attn.: IT Administration

and

Shelby County Government
Contract Administration
160 N. Main St., Suite 550
Memphis, Tennessee 38103

VENDOR: Coleman Technologies, Inc.
Kirk Sawyer, VP & CFO
20 N. Orange Ave, Suite 300
Orlando, Florida 32801

IN WITNESS WHEREOF, the parties hereto have set their signatures for the purposes contained herein, on the day and date first above written.

APPROVED:

SHELBY COUNTY GOVERNMENT

Contract Administrator/
Assistant County Attorney

A C Wharton, Jr., Mayor

Coleman Technologies, Inc.

BY: 

TITLE: CFO & VP Bus Ops

CORPORATE ACKNOWLEDGMENT

STATE OF Florida

COUNTY OF ORANGE

Before me, the undersigned Notary Public, in and for the State and County aforesaid, personally appeared Kirk Sawyer, with whom I am personally acquainted or proved to me on the basis of satisfactory evidence, and who, upon oath, acknowledged himself/herself to be president or other officer authorized by appropriate Corporate action and/or Resolution to execute the preceding instrument of the SHERBEE COUNTY GOV, the within named bargainor, a corporation, and that he as such CFO, executed the foregoing instrument for the purpose therein contained, by signing the name of the corporation by himself/herself as COLEMAN TECHNOLOGIES, INC.

WITNESS my hand and official seal at office this 4 day of March, 2009.

Jill K Speedy
Notary Public

My Commission Expires: 5/23/2012

Kenny

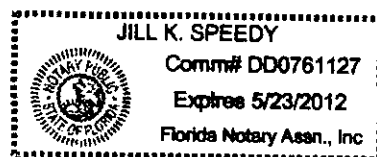


EXHIBIT A
Scope of Services



Coleman Technologies, Inc.

20 N. Orange Avenue, Suite 300
Orlando, Florida 32801
Phone: 407-481-8600
Fax: 407-481-8618

ATTACHMENT

Proposal Response Sheet

Cisco Network Equipment Refresh, RFP # 09-012-40

Name of firm: Coleman Technologies, Inc.
Firm's Website: www.ctiusa.com

Mailing Address:

60 Germantown Court, Suite 112
Cardova, TN 38018
Phone: 901-275-4425
Fax: 407-650-9769

Remit Address:

20 N. Orange Ave., Suite 300
Orlando, FL 32801
Phone: 407-481-8600
Fax: 407-481-8618
Payment Terms: Net 30

Authorized Representative: Susan Stewart Print: Susan Stewart
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: SStewart@ctiusa.com

Authorized Representative: Kirk Sawyer Print: Kirk Sawyer
Signature (Person authorized to negotiate with the County on behalf of the organization/firm.)
Email address: K.Sawyer@ctiusa.com

The signature(s) above indicates that certifies that:

- (i) the Proposer's signatory is an agent authorized to submit proposals on behalf of the organization/firm;
- (ii) all declarations in the proposal and attachments are true to the best of reasonable knowledge;
- (iii) all aspects of the proposal, including cost, have been determined independently, without consultation with any other prospective Proposer or competitor for the purpose of restricting competition;
- (iv) the offer made in the proposal is firm and binding for 90 days after receipt of the proposal by the County; and
- (v) all aspects of this RFP and the proposal submitted are binding for the duration if this proposal is selected and a contract awarded.

EOC #: EOC-VS-CHCA-13757 (If you do not have a valid EOC #, please contact the EOC Office at 901-545-4336)

Check here if you qualify as a MBE _____, or WBE _____
(Minority or Woman owned Business Enterprise) If so, please indicate the classification below:
☐ African American ☐ Hispanic American ☐ Asian American ☐ Native American ☐ Other _____

Check here if you qualify as an LOSB (Locally owned Small Business) _____

This page MUST be printed on your company letterhead or stationery.



Coleman Technologies, Inc.

20 N. Orange Avenue, Suite 300

Orlando, Florida 32801

Phone: 407.481.8600

Fax: 407.481.8618

Response Checklist:

Please make sure that basic information listed below is provided in your RFP before you submit your response.

- ☒ Cover Sheet/Proposal Response Sheet (Required)
- ☒ Utilization Report (Required)
- ☒ Comprehensive Response to Minimum Requirements & Required Services
- ☒ Cost & Fees
- ☐ Experience of Respondent
- ☐ References
- ☐ Additional Information (optional)

(This checklist does not absolve the Respondent of any other required documentation indicated in the document not listed above. Please use the information highlighted above as a reference only)

* 14. WORKFORCE: Click here for instructions:

a. Number of full-time permanent employees 376

Job Categories		Number of Employees (Report employees in only one category)															Total Col A - N
		Race/Ethnicity															
		Hispanic or Latino	Male							Female							
			Male	Female	White	Black or African American	Native Hawaiian or Other Pacific Islander	Asian	American Indian or Alaska Native	Two or more races	White	Black or African American	Native Hawaiian or Other Pacific Islander	Asian	American Indian or Alaska Native	Two or more races	
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O		
		2		35	1				1						39		
Executive/Senior Level Officials and Managers	11														0		
First/Mid-Level Officials and Managers	12																
Professionals	2	14	1	154	15		3		5	22	5		2		1	222	
Technicians	3	7	2	12	1		1			2	1					26	
Sales Workers	4	2	1	49	3		1		3	23	2					84	
Administrative Support Workers	5			2						3						5	
Craft Workers	6															0	
Operatives	7															0	
Laborers and Helpers	8															0	
Service Workers	9															0	
TOTAL	10	25	4	252	19	1	5	0	8	51	8	0	2	0	1	376	
PREVIOUS YEAR TOTAL	11																

Proposal

For:

Cisco Network Equipment Refresh RFP # 09-012-40



**Shelby County Government
160 North Main, Suite 550
Memphis, TN 38103**

Document ID: CTI0181-090206

Submittal Date: 06 February, 2009

Prepared By:



**Coleman Technologies, Inc.
60 Germantown Court, Suite 112
Memphis, TN 38018
Phone: 901-275-4425
Fax: 407-650-9769**

This document contains information and data which is proprietary to CTI that shall not be disclosed outside CTI and shall not be duplicated, used, or disclosed - in whole or in part - for any purpose except to evaluate this response.

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This document contains information and data which is proprietary to CTI that shall not be disclosed outside CTI and shall not be duplicated, used, or disclosed - in whole or in part - for any purpose except to evaluate this response.

1.0 EXECUTIVE OVERVIEW

Coleman Technologies, Inc. (CTI) is pleased to respond to Shelby County Government (SCG) RFP # 09-012-40 for Cisco Network Equipment Refresh. Coleman Technologies, Inc. is an award winning engineering firm founded in 1995 and rooted in the aerospace industry. The attention to detail and engineering precision required for rocket and missile systems is also practiced with our advanced IT solution services.

CTI was recently awarded the Cisco 2008 Enterprise Partner of the Year, Global & US. CTI was chosen from a select group of Cisco partners in recognition of our outstanding achievements. Our close relationship with Cisco means that we have access to the best training and the best products, which enables us to give you exceptional service and expertise.

CTI currently holds TN State Contract # 4033333, SWC385 for supplying Cisco hardware, software, SMARTnet maintenance, and CTI Professional Services to TN State & Local Government Entities.

The pricing in this proposal reflects TN State Contract discount rates of 45% off Cisco hardware, 100% off 8x5xNext Business Day SMARTnet for year one, 20% off other SMARTnet levels and terms, and \$100.00 per hour for CTI Professional Services. These rates apply not only for the equipment specified in this RFP, but for any additional Cisco equipment SCG may choose to purchase during the term of the contract. This contractual vehicle will make it easy for SCG to make changes to the project as needed.

CTI understands the importance of supporting Locally-Owned Small Businesses (LOSBs) and has negotiated pricing with LOSB / Minority Business Enterprise, Onyx Technology, to fulfill up to 10% of the optional installation services section of this RFP. CTI's current reseller agreement with Cisco Systems, Inc. requires CTI to purchase Cisco equipment directly from Cisco or from a Cisco-authorized Distributor. CTI is also required to sell directly to the end-user. Subcontracting any of the Cisco hardware portion of this bid would be a violation of Cisco's reseller agreement. Therefore, CTI is unable to meet SCG's goal of 10% LOSB participation for the hardware.

CTI accepts the requirements of the RFP, including the Living Wages requirement.

CTI has significant experience working with the current SCG IT staff. CTI is familiar with the SCG network and IT staff and is therefore uniquely qualified to provide the services requested in this RFP. We look forward to continuing to serve as SCG's trusted technology partner.

Please direct any questions regarding this response to:

Susan Stewart, Account Manager - (901)-275-4425 – ss Stewart@ctiusa.com



2.0 COMPREHENSIVE RESPONSE

Outline of how respondent can meet or exceed the minimum requirements

CTI acknowledges and agrees to comply with minimum requirements in Section II of RFP# 09-012-40:

1. Respond completely with proposed pricing to the requested Cisco equipment specifications.
Agreed. Please see Section 3 of this response.
2. One (1) year of Smartnet maintenance must be included in the proposed pricing.
Agreed. Pricing in Section 3 of this response includes one (1) year of Cisco 8x5xNext Business Day SMARTnet coverage.
3. Provide trade in value for existing equipment to be replaced, listed in Appendix B.
Please see Section 3 of this response.
4. Provide a list of 3 references that similar equipment & services have been provided to in the last five (5) years.
Please see Section 5 of this response.
5. Apply for an Equal Opportunity Compliance (EOC) certification number through our EOC Administration (*see the details outlined in section VII General Requirement/e. Selection Criteria*)
CTI currently holds EOC# EOC-VS-0409-12757. A copy of this certificate is included in Appendix A. In addition, CTI has recently submitted an online application in accordance with Shelby County Government's new EOC process. A copy of that application is included in Appendix A.
6. Adhere to all Title VI requirements and provide proof/documentation if necessary
Agreed. Documentation provided upon request.

Detail of how the respondent is qualified to provide the services required

CTI is an award winning engineering firm founded in 1995 and rooted in the aerospace industry. The attention to detail and engineering precision required for rocket and missile systems is also practiced with our advanced IT solution services. CTI has worked closely with education, government and public sector customers since our inception. This section is provided to briefly describe the key benefits and advantages CTI will provide to Shelby County Government.

Regional Commitment

Although CTI provides services throughout the country and across the globe, we also share a regional footprint with Shelby County. At present CTI employs 9 individuals dedicated to business activities in our Memphis regional office with additional support from neighboring offices. These employees have a tenure starting as early as 2005. Our current staffing plan provides for close to that number of new hires in the region over the next year. Additionally, other nearby regional offices also provides support to the Memphis operation including Knoxville, Nashville and Birmingham resulting in 30+ engineers available for support.

The table below illustrates the principle members of our Memphis team. Many other corporate support resources will also have significant involvement as it relates to order processing, equipment shipping and delivery dates, equipment staging and asset inventory. During contract negotiations CTI will provide detailed employee resumes and references upon request.

Name/Title	Title / Role	Other
Brian Vogelsang	Director – Central Region <ul style="list-style-type: none">Provide senior oversight of Coleman TeamResponsible for any executive escalationResponsible for negotiating pricing with CiscoWork with CTI accounting team to review invoices and manage billings	Cisco Certified
Susan Stewart	Account Manager <ul style="list-style-type: none">Primary customer liaison and advocateResponsible for managing customer expectationsResponsible for managing Coleman/MCS communicationsResponsible for overall customer satisfaction	
Trent Harris	Sales Manager – TN & AL <ul style="list-style-type: none">Responsible for service deliveryProvide senior oversight to technical leads in fieldResponsible for assuring the quality, completeness, business functionality and overall project deliverables/documentation	

Name/Title	Title / Role	Other
Joseph Goforth	Project Manager/Engineering Lead <ul style="list-style-type: none"> ▪ Point of Contact for Project Management including status meetings/reports and change management processes ▪ Responsible for coordination of product fulfillment ▪ Responsible for equipment order status, delivery dates and RMAs if necessary ▪ Responsible for escalation to senior management for problem resolution 	Cisco Certified
Vince Mashburn	Senior Network Engineer <ul style="list-style-type: none"> ▪ Technical Lead for Installation Team 	Cisco Certified
Mike Bowen	Network Engineer <ul style="list-style-type: none"> ▪ Technical Lead for Installation Team 	Cisco Certified
Stephen Montgomery	Senior Network Engineer <ul style="list-style-type: none"> ▪ Technical Lead for Installation Team 	Cisco Certified

Leading Gold Partner

As Cisco's leading Gold partner in the eastern United States we have an established team of resources to support all areas of a project life-cycle for customers throughout Tennessee. The design, planning, implementation and management of Cisco solutions have been one of our core competencies for over 14 years. This experience enables us to develop a standard methodology for delivering equipment and professional services which reduces contract administration complexity, lowers services and equipment costs, and improves project success rates.

Standard Project Delivery Methodology

Our project approach is grounded with a standard methodology centered on process, planning, training and concise execution. This ensures a consistent project deliverable with minimal business interruption. The process results in a success rate with all projects that our competitors do not typically deliver. Additionally, the approach provides very rapid technology and operational adaptation by providing Shelby County Government access to the new technology very quickly.

Unique Cisco Technology Credentials

CTI is well credentialed with more than 20 unique Cisco certifications and specializations. Roughly half of these authorizations are not possessed by most other partners. This expertise allows access to greater engineering depth across a more diverse set of emerging technologies. Our unparalleled employee commitment provides the platform upon which our corporate credentials are maintained and enhanced. As a result of this commitment to excellence Coleman currently possesses the following corporate credentials. Please note these credentials not only include those from Cisco, but other manufacturers we currently support.

Cisco Corporate Credentials

- Cisco 2008 Enterprise Partner of the Year, Global & US
- Gold Partner – DVAR (since 1999)
- - **Masters Certified in Unified Communications and Security**
 - One of the very first Cisco Partners Worldwide
 - Advanced Unified Communications
 - Advanced Routing & Switching Specialization
 - Advanced Security Specialization
 - Advanced Wireless Specialization
- ATP – UCC Enterprise (since 2001)
- ATP – Customer Voice Portal (CVP) ~ *1st Cisco Partner worldwide*
- ATP – 3200-Hardware Development Integrator (HDI)
- ATP – Rich Media Communications Specialization
- ATP – Optical Transport Specialization
- ATP – Outdoor Wireless Mesh
- ATP – IP Interoperability & Collaboration Systems (IPICS) ~ *1st Cisco Partner worldwide*
- ATP – Telepresence
- ATP – Network Hosted Storage
- ATP – Physical Security

Other Corporate Credentials

- Microsoft Gold Partner for Enterprise Solutions
- Microsoft Security Solutions Competency
- Microsoft Information Worker Competency
- Microsoft OEM Solutions / Mobility
- Microsoft Authorized Education Reseller
- Citrix Silver Partner
- Hitachi Data Systems Gold Solutions Partner
- CommVault Enterprise Solution Partner
- ADIC Enterprise Reseller

Throughout the course of our exemplary performance with Cisco Systems, Coleman has been recognized and awarded for engineering excellence. The following table is provided to describe a few of our select industry awards.

Award	Awarded by	Date	Description
Central Florida Technology Fast 500 - Ranked # 1	Deloitte & Touche	2000	Each year Deloitte & Touche presents the Fast 500 awards to the fastest growing technology companies in a designated high technology region in order to recognize the phenomenal achievements and contributions of these firms. Central Florida is one of the 21 high technology regions in the United States eligible for award consideration.
Florida Sheriff Association Silver Business Member	Florida Sheriff Association	2000	Recognized for sincere commitment to helping Florida sheriffs provide strong local law enforcement
Central Florida Technology Fast 500	Deloitte & Touche	2001	Each year Deloitte & Touche presents the Fast 500 awards to the fastest growing technology companies in a designated high technology region in order to recognize the phenomenal achievements and contributions of these firms. Central Florida is one of the 21 high technology regions in the United States eligible for award consideration.
Florida Technology High Corridor Technology Fast 50	Deloitte & Touche	2001	The Technology Fast 50 program honors the fastest growing technology companies headquartered in Florida's high tech corridor. Rankings are based on revenue growth over a five-year period.
Florida Technology High Corridor Technology Fast 50	Deloitte & Touche	2001	The Technology Fast 50 program honors the fastest growing technology companies headquartered in Florida's high tech corridor. Rankings are based on revenue growth over a five-year period.
Central Florida Technology Fast 500	Deloitte & Touche	2002	Ranked # 385. Each year Deloitte & Touche presents the Fast 500 awards to the fastest growing technology companies in a designated high technology region in order to recognize the phenomenal achievements and contributions of these firms. Central Florida is one of the 21 high technology regions in the United States eligible for award consideration.
Florida Technology High Corridor Technology Fast 50	Deloitte & Touche	2002	The Technology Fast 50 program honors the fastest growing technology companies headquartered in Florida's high tech corridor. Rankings are based on revenue growth over a five-year period.
Entrepreneur of the Year Award	Ernst & Young	2002	Technology Services Entrepreneur Of The Year – Benjamin J. Patz, Founder. Florida winners are now eligible for the National Entrepreneur Of The Year awards, which are designed to honor outstanding owners of fast-growing companies who have demonstrated excellence and extraordinary success in such areas as innovation, financial performance, and personal commitment to their businesses and communities.
2002 US Regional DVAR of the Year, Southeast	Cisco Systems	2003	Recognized as DVAR partner of the year in Cisco's Southeastern United States region
2002 US Top New Service Sales Execution	Cisco Systems	2003	Recognized for top performance by focusing on customer satisfaction, developing technical expertise and delivering value added services.
2003 US DVAR Service Partner of the Year Southeast	Cisco Systems	2004	The Cisco Global Awards are conferred to partners who meet a specific set of requirements, which are designed to identify the best global channel partner in each category. Cisco has also built a formalized nomination and selection process that begins with each sales theater identifying and nominating a channel partner for each category. These nominations are reviewed and a collective group that

			includes Cisco worldwide channels and theater channel executives makes final selections.
2003 US Outstanding Performance in Advanced Technologies Southeast	Cisco Systems	2004	The Cisco Global Awards are conferred to partners who meet a specific set of requirements, which are designed to identify the best global channel partner in each category. Cisco has also built a formalized nomination and selection process that begins with each sales theater identifying and nominating a channel partner for each category. These nominations are reviewed and a collective group that includes Cisco worldwide channels and theater channel executives makes final selections.
Ranked, Florida Private 200	Florida Trend Magazine	2004	The Florida Private 200 highlights the largest privately held businesses based in Florida. The list reflects Florida's diverse economy, with companies located across the state covering a range of industries, from clothing retail to industrial aircraft production.
2004 US Outstanding Performance in Security South	Cisco Systems	2005	The Cisco Global Awards are conferred to partners who meet a specific set of requirements, which are designed to identify the best channel partner in each category. Cisco has also built a formalized nomination and selection process that begins with each sales theater identifying and nominating a channel partner for each category. These nominations are reviewed and a collective group that includes Cisco worldwide channels and theater channel executives makes final selections. All of the global and theater Partner of the Year awards are in compliance with the requirements of the Cisco Channel Partner Program and customer satisfaction as its foundational criterion. Recognized as top-performing partner in Cisco's Southern United States region in Security
2004 US Outstanding Performance in Security US	Cisco Systems	2005	The Cisco Global Awards are conferred to partners who meet a specific set of requirements, which are designed to identify the best channel partner in each category. Cisco has also built a formalized nomination and selection process that begins with each sales theater identifying and nominating a channel partner for each category. These nominations are reviewed and a collective group that includes Cisco worldwide channels and theater channel executives makes final selections. All of the global and theater Partner of the Year awards are in compliance with the requirements of the Cisco Channel Partner Program and customer satisfaction as its foundational criterion. Recognized as top-performing Cisco partner in Security in the United States
Outstanding Sales & Partnership	Ingram Micro	2005	
2005 US Outstanding Performance in Voice Applications, South	Cisco Systems	2006	Recognized as top-performing partner in Cisco's Southern United States region in Voice Applications
Technology Fast 500 - Fastest Growing Company in North	Deloitte & Touche	2006	

America - Ranked # 419			
Central Florida Golden 100 - Ranked CTI was awarded the following awards for the 2005 period: • Ranked #1 Largest Newcomer to the List • Ranked #1 Fastest Growing Technology Company: Annual Growth Rate of 54% • Ranked 2nd Largest Technology Company • Ranked 30th Largest Overall	Orlando Business Journal	2006	

CTI exemplifies the standard for engineering excellence for network design and implementation services by maintaining the most technically adept, the most skilled and the greatest concentration of qualified staff in the southeast United States. The following tables provide a recent snapshot of the depth of our engineering expertise in terms of employee certifications.

Employee Certifications		Quantity
CCNA	Cisco Certified Network Associate	89
CCNP	Cisco Certified Network Professional	43
CCSP	Cisco Certified Security Professional	14
CCDP	Cisco Certified Design Professional	16
CCVP	Cisco Certified Voice Professional	27
CCIE*	Cisco Certified Internetworking Expert	19

* Including Route/Switch, Voice and Security

Coleman Employee Certifications - Cisco

Employee Certifications		Quantity
MCSE	Microsoft Certified Systems Engineer (2000 and above)	20
MCSE-S	Microsoft Certified Systems Engineer – Security	5
MCT	Microsoft Certified Trainer	1
CISA	Certified Information System Auditor	4
CISM	Certified Information Systems Manager	1
CISSP	Certified Information Systems Security Professional	6
NSA IAM	National Security Agency INFOSEC Assessment Methodology	1
CCA	Citrix Certified Administrator	4
CCEA	Citrix Certified Enterprise Administrator	1
PMP	Project Management Professional	4

1 - Coleman Employee Certifications – Non-Cisco

A detailed description of the approach for accomplishing the services

CTI can support many different project types ranging from Network Management to complex IP routing issues. On any given occasion, CTI can provide engineering talent to Shelby County that will be able to support a variety of different requirements. As an organization we can work as a “back up” to your existing staff as well as providing staff augmentation to train, implement and troubleshoot your network infrastructure, phone system, security, and even desktops, and operating systems.

The contract will lock in access to a diverse pool of engineering resources. In addition, CTI will dedicate a team of engineers to fully learn the architecture of the Shelby County Government network so that we can provide complete coverage as needed.

CTI’s Consulting Services include a comprehensive set of strategic analysis tools, networking solutions and strategies that help you meet your organization's business goals. These services incorporate strategies for selecting, deploying, and integrating the right technologies, products and applications for your business. You can choose from a flexible set of networking solutions, consulting services, products, and support programs to facilitate your network design, from initial planning to installation and management.

CTI’s Consultants provide complete project management services, ensuring seamless service delivery. They offer high quality network design capabilities, extensive communications product knowledge and significant experience across multiple manufacturer platforms, network operating systems, topologies and protocol sets. Our Consultants are certified on Novell, Microsoft, UNIX, and Linux Operating Systems; Intel, Cisco Systems, Nortel Networks, Lucent, and 3Com

networking products; as well as Compaq, Dell and EMC systems, servers, network and enterprise storage solutions.

This strong expertise can help you evaluate how your organization can benefit from new and emerging technologies such as Voice over IP, Contact Management Centers, Wireless Data, and Remote Access/Telecommuting. We are able to offer this broad range of integrated solutions with CTI as the single source due to the depth of our experienced staff.

CTI partners with several manufacturers in each product category in order to provide objective, "BEST of BREED" manufacturer-independent choices and to ensure the optimum networking solution for your communications requirements.

Our project implementation approach is based on a migration rather than a forklift replacement of the existing network system. Coleman will execute the project based on a detailed and well defined implementation plan and project schedule.

While developing the project schedule Coleman and SCG will develop the most appropriate sequence of sites such that interruptions to operations are kept at a minimum. Other critical factors include the necessity for a fairly aggressive project schedule in order to minimize the cost and time of the migration. Coleman will provide persistent project management and engineering oversight in order to deliver on time, within budget and with minimal impact to the organization.

Special attention is drawn to the comprehensive level of detail we propose for this project.

Task 1 - Detailed Business and Technical Discovery

Network Planning and Design addresses both business and technical requirements. We incorporate a step-by-step needs analysis of your current and future business requirements, the physical plant, present and future applications, network capacity and growth plans, geographic scope, traffic volume, budget, support requirements, and cost of ownership.

Item 1 - Business Discovery

CTI will perform detailed business discovery to determine the desired day to day functionality required by SCG. This task involves personal interviews with SCG IT personnel to understand the functional expectations of the system. CTI will execute this task with full involvement of SCG IT staff.

Item 2 - Technical Discovery

Perform detailed technical discovery and engineering assessment to determine the configuration of the current system to understand the integration procedures and to meet the requirements identified in item #1 above. CTI will execute this task with full involvement of SCG IT staff.

Task 2 - Develop Detailed Design Document (DDD)

A Detailed Design Workshop will be completed between CTI and Shelby County IT Department. This workshop considers design scenario's, future growth, and best practices across

the board. Out of the workshop, a Detailed Design Document will be created that details all configurations and designs agreed upon by both parties, and this document is used to implement the network going forward. In the planning stage, other considerations are key operational factors and requirements such as network structure and topology, transmission means, line speeds, and bandwidth; as well as access methods and cabling.

The task is to develop a design and configuration strategy to bridge the gap between items #1 and #2 above according to best engineering practices published by Cisco Systems and CTI. CTI will execute this task with full involvement of SCG IT staff. The expected outcomes of this task are provided here:

- Development of detailed design documentation suitable for implementation
- Procurement of necessary hardware/software and maintenance support from Cisco
- Arrive at a *converged operational approach* for the implementation/remediation

CTI and SCG will begin project deployment by creating a project plan and conducting an in-depth design workshop. CTI will conduct a thorough interview to fully understand the business and technical needs. A Detailed Design Document (DDD) will then be created that will outline the decisions made during the design workshop.

This document will be delivered to the SCG and acceptance by SCG is required prior to equipment configuration. Network Engineers from Coleman Technologies Inc. will use this document as a guide to configure the network.

This phase will include the following steps:

- Work with SCG to understand the existing environment and to better estimate the proposed equipment requirements.
- Configuration development for all proposed equipment.
- Develop an implementation-specific network diagram with input from the Customer and/or the design team.

Task 3 - Implementation and Deployment Services

Network Implementation and Integration Services provide you with the level of assistance compatible with your specific networking requirements and in-house capabilities. Depending on your needs, CTI can assume primary responsibility for the entire network or share responsibility with your in-house technical staff. Services may be as comprehensive as an integrated solution, encompassing every step from design to product integration and network certification. For this proposal CTI will work along with SCG IT staff to build and test the network products on-site and to implement them at the appropriate time.

In this task, CTI will perform implementation and configuration services to bring the system to the agreed terms of operational capacity. CTI will execute this task with full involvement of SCG telecommunications and data networking staff.

Task 4 - Knowledge Transfer and Training

CTI will provide the appropriate documentation and knowledge transfer to SCG staff to make certain the long term operational stability of the resulting solution. CTI will execute this task with full involvement of SCG IT staff. CTI will provide training for the system administrators. This training consists of up to 24 hours of basic administration training, basic troubleshooting, and review of the system configuration. This training can be custom tailored during the design workshop.

Task 5 – Project Management and Delivery of Documentation

CTI believes that project planning is the key to a successful implementation. That's why every CTI project is supervised by a Project Manager who begins with a statement of work that clearly defines the scope of the project, the tasks to be performed, the location where the task will be performed, the responsible parties and a timeline of the project. Armed with this statement of work, the Project Manager utilizes CTI's extensive resources to expedite the project from beginning to end, and to ensure that your expectations and requirements are completely satisfied.

- CTI will provide a single point of contact for all project support issues within the scope of this project. Such person shall have the authority to remotely act on all CTI aspects of the Services.
- Participate in regularly scheduled Customer project meetings.
- Develop, deliver and present the Detailed Design Document for formal review and acceptance.
- Deliver any site survey reports, site readiness recommendations, and equipment configurations.
- Act as the management contact focal point for project scheduling, coordination, change control, escalation, staging, installation and acceptance activities for the CTI implementation team effort under this SOW.
- Communicate with Service Provider on circuit turn-up schedule and any circuit issues if necessary.
- Provide regular status reports of tasks completed and any issues or concerns.

3.0 COSTS AND FEES

A. CORE HARDWARE PRICING:

Product Pricing

Name - Core 1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6504-E	WS-C6504-E	Catalyst 6500 Enhanced 4-slot chassis, 5RU, no PS, no Fan Tray	1	\$ 1,650.00	\$ 1,650.00
SV33ISK9O-12233SXH	SV33ISK9O-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	\$ -	\$ -
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	2	\$ 1,650.00	\$ 3,300.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	2	\$ -	\$ -
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -

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BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAM2	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 201 DistBlk S1 - Total Price		\$	58,569.50		

Name - WS-C6506-E 201_DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	\$
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	\$
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	\$
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	\$
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	\$

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WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSYNAM2	CON-SNT-WSSYNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 201 DistBlik S2 - Total Price		\$	58,569.50		

Name - WS-C6506-E 160_DistBlik_S1	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
					\$ -

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VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$	20,900.00	\$	20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAM2	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
WS-C6506-E 160 DistBlk S1 - Total Price				\$	58,569.50		

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Name - WS-C6506-E 160_DistBIK_S2	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90- 12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ 20,900.00	\$ 20,900.00
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K- CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$ -	\$ -

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WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 160 DistBlk S2 - Total Price		\$	79,469.50		

Name - WS-C6506-E 160_DistBlk_S1	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	-
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-

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MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 150 DistBlk S1 - Total Price		\$	58,569.50		

Name - WS-C6506-E 150 DistBlk S2	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -

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CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$ -
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$ -
		WS-C6506-E 150 DistBlik S2 - Total Price		\$	58,569.50	

Name - WS-C6506-E Corrections_DistBlik_S1	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00

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VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAME2	CON-SNT-WSSVNAME2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
WS-C6506-E Corrections DistBlk S1 - Total Price				\$	58,569.50		

Name - WS-C6506-E	Catalog Num	Description	Qty	Unit	Total
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Corrections_DistBlik_S2			Price	
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00 \$ 3,025.00
SV33ISK9O-12233SXH	SV33ISK9O-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ - \$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00 \$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ - \$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ - \$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ - \$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ - \$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00 \$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00 \$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ - \$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ - \$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ - \$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25 \$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25 \$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$ - \$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00 \$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$ - \$ -

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CON-SNT-WSSVAM2	CON-SNT-WSSVAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1			\$	-
		WS-C6506-E Corrections_DistBik_\$2 - Total Price		\$	58,569.50		

Name - WS-C6506-E SCRCs_DistBik_S1	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	\$
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	\$
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	\$
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	\$
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	\$
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	\$
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	\$
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	\$
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25

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WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAM2	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5XNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E SCRCs DistBlik S1 - Total Price		\$	58,569.50		

Name - WS-C6506-E SCRCs_DistBlik_S2	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -

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MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5XNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E SCRCs DistBlik S2 - Total Price		\$	58,569.50		

Name - WS-C6506-E 600_DistBlik_S1	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK9O-12233SXH	SV33ISK9O-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -

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CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 600 DistBlik S1 - Total Price		\$	58,569.50		

Name - WS-C6506-E 600_DistBlik_S2	Catalog Num	Description	Qty	Unit Price	Total
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00

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VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSV2NAM2	CON-SNT-WSSV2NAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
WS-C6506-E 600 DistBlik S2 - Total Price				\$	58,569.50		

Name - Cisco Learning Credits	Catalog Num	Description	Qty	Unit Price	Total Price
Cisco Learning Credits	TRN-CLC-000	10-pack Cisco Learning Credits (quantity 50 equals 500 total credits)	50	\$ 950.00	\$ 47,500.00
	CREDIT	Special Pricing Credit to offset cost of Learning Credits	1	\$ (25,000.00)	\$ (25,000.00)
		Cisco Learning Credits - Total Price		\$ 22,500.00	

Project Total: \$822,684.00

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B. OPTIONAL HOURLY PRICING

CTI Professional Services is available at \$100.00 per hour. At the County's request, CTI will subcontract up to 10% of block hours purchased under this contract to Locally Owned Small Business / Minority Business Enterprise, Onyx Technology. Onyx employs IT technicians with Cisco experience.

Onyx Technology, Inc.
1138 N. Germantown Parkway, Suite 101-275
Cordova, TN 38016

Onyx Technology, Incorporated is a leading provider of information technology management and service with its firm headquartered in Memphis, Tennessee. Onyx's approach is to deliver a range of solutions, professional services, and maintenance services as well as provide a call center/ 311 services in the Public Sector market. With partners located in San Antonio, Texas; Atlanta, Georgia; and Birmingham, Alabama; Onyx comes with a high performance team of specialized information technology practitioners and veteran management experience.

Onyx Technology offers high-tech outsourcing as a reliable, high-quality alternative to in-house resources, helpdesk and call center support, and maintenance services.

A formal subcontractor agreement will be completed and executed upon contract award. Complete references for this subcontractor will be submitted by CTI upon award.

References for Onyx Technology:

City of Memphis - Joseph Sanders - CIO 901-576-6229

ACS - Charles Elliott - Dir of Business Development - 901-553-0307

Rackspace - Craig Oliver - Business Development - 210-833-0123

C. TRADE-IN EQUIPMENT

Coleman Technologies, Inc. requested trade-in values for the following equipment from Cisco Systems, Inc. Cisco gave us the option of offering special pricing on the new equipment + a credit toward the purchase of Cisco Learning Credits in lieu of trade-in credit. After evaluating our options, CTI feels that the special pricing and credit are a much better value for Shelby County Government.

There are companies who will purchase used Cisco equipment for resale. They are not able to give a firm estimate of value until the equipment is available to trade in, however. Since it would likely be months before this equipment is decommissioned and available, it is impossible to accurately estimate future market value.

Coleman Technologies, Inc. will happy to assist Shelby County Government in setting up a discussion with these companies when the equipment is available.

Existing County Equipment for Trade-in

Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA044700Z9	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD044200V9	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL0501103C	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD043802U5	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04390BS7	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04380839	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04380820	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA044104PU	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD04350AV4	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAD04340JVK	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04396AP9	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04390ARR	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04393466	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371061	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA044104PT	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-	SAD04350A85	

Catalyst 6000 48-port 10/100	MSFC	SAD04340K3M	
Catalyst 6000 8-port Gbic Mod	WS-X6348-RJ-45	SAD04390APZ	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04390ARL	
Catalyst 6000 1300W AC PS	WS-X6408-GBIC	SON0439446	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04391092	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA0443044R	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-	SAD044204WB	
Catalyst 6000 48-port 10/100	MSFC	SAD04320HHM	
Catalyst 6000 8-port Gbic Mod	WS-X6348-RJ-45	SAD04400G7C	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400F5A	
Catalyst 6000 1300W AC PS	WS-X6408-GBIC	SON04393477	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371161	
Description	Model	Serial Number	Trade-In Value
Catalyst 6506 Chassis	WS-C6506	TBA04480163	
Catalyst 6506 Controller	WS-X6K-SUP1A-	SAD04460E0G	
Catalyst 6000 48-port 10/100	2GE	SAL0546EBRH	
Catalyst 6000 8-port Gbic Mod	WS-X6348-RJ-45	SAD04450CR7	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04450CG6	
Catalyst 6000 1300W AC PS	WS-X6408-GBIC		
Catalyst 6000 1300W AC PS	WS-CAC-1300W		
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA044104MM	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-	SAD05020Y2K	
Catalyst 6000 48-port 10/100	MSFC	SAD04340JPW	
Catalyst 6000 16-port Gig MT-RJ	WS-X6348-RJ-45		
Catalyst 6000 8-port Gbic Mod	WS-X64-16-GE-MT	SAD042801UD	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04390APU	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04220BCX	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04380831	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04380844	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA044104ML	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-	SAD0504052N	
Catalyst 6000 48-port 10/100	MSFC	SAD04340JTJ	
	WS-X6348-RJ-45		

Catalyst 6000 16-port Gig MT-RJ	WS-X64-16-GE-MT	SAD040906P0	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04330AUJ	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04330C36	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371618	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04394021	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA0443044G	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD04380K8U	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL043907FT	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FE5	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FNB	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FVX	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371160	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04440500	
Description	Model	Serial Number	Trade-In Value
Catalyst 6506 Chassis	WS-C6506	TBA04451012	
Catalyst 6506 Controller	WS-X6K-SUP1A-2GE	SAD04480PM6	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL0546EBU5	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FR2	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400F65	
Catalyst 6000 1300W AC PS	WS-CAC-1300W		
Catalyst 6000 1300W AC PS	WS-CAC-1300W		
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA0443045V	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD0437094G	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL043907FN	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD043500RA	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04450CCF	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FMN	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371074	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371059	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA0443045E	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD04380KND	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL043905V5	

Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FYY	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04460F0B	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371068	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04441477	
Description	Model	Serial Number	Trade-In Value
Catalyst 6509 Chassis	WS-C6509	SCA0443042E	
Catalyst 6000 Supervisor Eng.	WS-X6K-SUP1A-MSFC	SAD04380JU5	
Catalyst 6000 48-port 10/100	WS-X6348-RJ-45	SAL043902TJ	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FXF	
Catalyst 6000 8-port Gbic Mod	WS-X6408-GBIC	SAD04400FGT	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04400407	
Catalyst 6000 1300W AC PS	WS-CAC-1300W	SON04371606	
Description	Model	Serial Number	Trade-In Value
Gigabit Switch Probe	WS-PB8-2GESX-M-128	63089985	
Switch Probe	WS-PB8-2FEHDTX-128	63091760	
Switch Probe	WS-PB8-2FEHDTX-128	63093068	
Switch Probe	WS-PB8-2FEHDTX-128	63091757	
Switch Probe	WS-PB8-2FEHDTX-128	63091758	
Switch Probe	WS-PB8-2FEHDTX-128	63091761	
Description	Model	Serial Number	Trade-In Value
Cisco PIX Firewall	PIX-520-FO-BUN	18039465	
Cisco PIX Firewall	PIX-520-FO-BUN	18039467	
Cisco PIX Firewall	PIX-525-FO-BUN	88807208309	
Cisco PIX Firewall	PIX-525-FO-BUN	88807208313	
Description	Model	Serial Number	Trade-In Value
Cisco VPN Appliance	CVPN3015-NR-BUN	102011996	
Description	Model	Serial Number	Trade-In Value
Catalyst 2948 Layer 3	WS-C2948G-L3	FOX04191420	
Catalyst 2948 Layer 3	WS-C2948G-L3	FOX05082201	

4.0 EXPERIENCE OF THE RESPONDENT

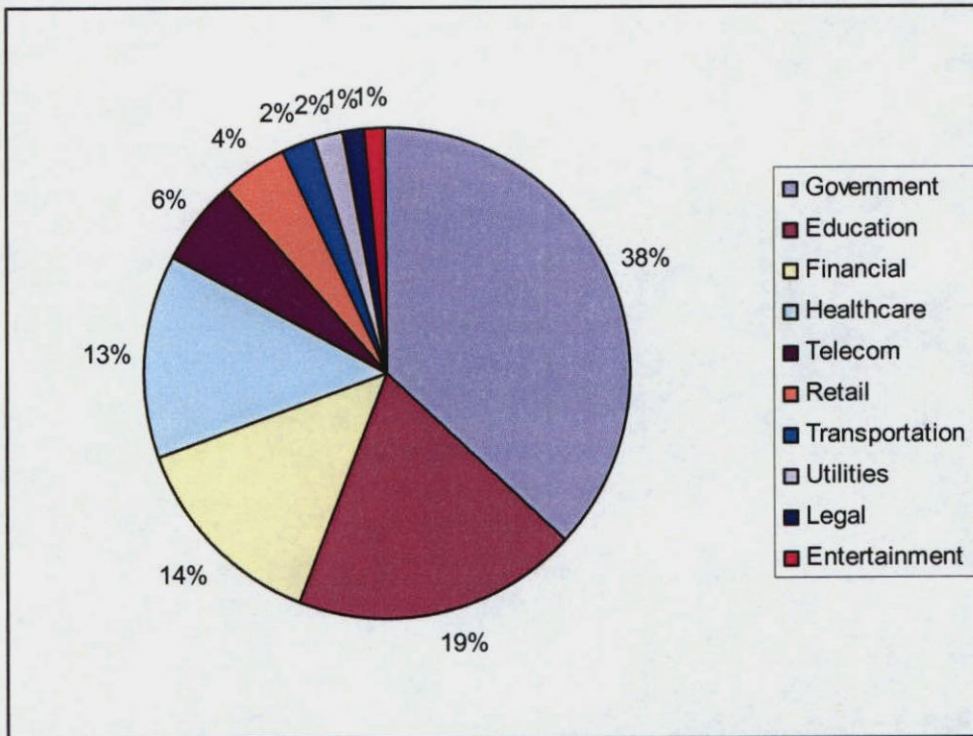
A brief description of the history and mission of the Proposer, including the Respondent's background and mission statement, the length of time the Proposer has been in business, a description of the Proposer's organizational structure and a description of the Proposer's customer make-up;

CTI is an employee owned business founded in 1995 to provide computer network engineering and Internet services built on experience in aerospace systems engineering services. By building on the rigors of aerospace systems engineering, CTI provides a differentiated level of service over its competitors. CTI focuses on industries with large scale, distributed networking needs, such as healthcare, utilities, national commercial, as well as Local, State and Federal governmental organizations. We are a world-class network engineering company consisting of experts who assist our clients in developing and realizing their vision. CTI has grown to over 200 employees with offices throughout the southeastern United States.

Our Vision . . .

"Through innovation, creativity, and technical excellence to be the world's best systems engineering and integration company in the eyes of customers, employees, and competitors."

We are also providing a high level overview of our market presence in for each vertical segment in the industry. As depicted in the following figure, it is evident Coleman has significant business and technical success in the government and educational segments.



Vertical Market Presence

Statement of how long the proposer has provided services similar to the Services requested herein

CTI has provided network design and implementation services to customers since our inception in 1995 and are more than capable to handle the identified needs in this request.

Historical Corporate Growth

CTI is a closely held private company and will disclose pertinent financial information as required to complete contract negotiations (a recent D&B Supplier Risk Score Report is available). CTI has the financial resources to complete this project and has completed many similar projects in the past. Upon contract award, specific additional financial information may be obtained by contacting Kirk Sawyer, CFO, at (407) 481-8600 x104. However, the following data is provided to demonstrate our financial growth history since the inception of the firm.

<u>Year</u>	<u>Revenue (in Millions)</u>
1995	\$0
1996	\$1
1997	\$3

1998	\$7
1999	\$10
2000	\$16
2001	\$27
2002	\$48
2003	\$53
2004	\$67
2005	\$102
2006	\$162
2007	\$206
2008	\$245

CTI has experienced steady growth in both sales and profitability since its inception with sales for 2008 of \$245 million. CTI has the financial resources to complete the project as proposed and has successfully completed many similar projects in the past.

A general description of the Proposer's experience and background in providing services similar to the Services requested herein;

CTI has over 14 years experience in designing and implementing enterprise level computer networks.

CTI exemplifies the standard for engineering excellence for network design and implementation services by maintaining the most technically adept, the most skilled and the greatest concentration of qualified staff in the southeast United States.

Any other relevant information about the experience and knowledge base of the Proposer which is deemed to be material.

CTI has significant experience working with the SCG IT staff. Local CTI engineers have recently provided professional engineering services through a detailed network assessment to recommend changes to the network to support advanced technologies. CTI is familiar with the SCG network and IT staff and is therefore uniquely qualified to provide the services requested in this RFP.

Resume of each employee engaged in the services, including the role of each and an overview of their previous experience with similar projects.

Resumes for engineers dedicated to this project are provided in Appendix C. If other resources are deemed necessary, CTI will provide individual's resumes if required.

5.0 REFERENCES

Customer	Contact Information
Tennessee General Assembly Statewide deployment for routers and switches at all TNGA offices. Includes complete Unified Communications deployment at each location.	Tennessee General Assembly Steve Kriegish - IT Director (615) 741-1552 Steve.Kriegish@legislature.state.tn.us Legislative IS 320 6th Avenue North 1st Floor Rachel Jackson Building Nashville, TN 37243
Harrah's Entertainment Core infrastructure upgrade and redundancy project. Upgrade of existing 6509 and added redundant 6509 for 20+ casino locations nationwide.	Harrah's Entertainment George McWhirter Manager Network Engineering Operations (901) 537-3773 1023 Cherry Road Memphis, TN 38117 gmcwhirter@harrahs.com
Memphis City Schools Local school infrastructure deployment including network, wireless, and security.	Memphis City Schools Eric Saunders – Network and Telecommunications Services Manager 2597 Avery Avenue, Room 250 Memphis, TN 38112 (901) 604-4100 SaundersE@mcsk12.net

6.0 ADDITIONAL INFORMATION



7.0 CTI STANDARD TERMS AND CONDITIONS

I. AGREEMENT

The Terms and Conditions defined herein supplement the corresponding Purchase Order, Quote, Statement of Work, Proposal or other written specification ("Specification") with respect to the purchase of Products and Services by Customer ("Customer") and govern all matters between Coleman Technologies, Inc. ("CTI") and the Customer with respect to this subject. The combination of the corresponding Specification and these Terms and Conditions shall define the complete "Agreement" between parties. In the event of any conflict, the terms and conditions defined in this document shall prevail. The term of this Agreement shall continue from date of submission of the Specification by CTI until Customer has made payment for all corresponding Products and Services.

II. PURCHASE AND PAYMENT

When Customer has requested CTI to procure products or provide services, whether by oral, telephonic, electronic, written or other means, then Customer's acceptance of (i) any products delivered; or (ii) any services performed constitutes agreement by Customer to make full payment for any invoices presented for these products or services in accordance with the payment terms defined on the corresponding Specification (in the absence of such terms, terms are NET20). Refurbished equipment orders are non-cancelable, require a non-refundable deposit of 25% at time of order placement with balance due upon shipment. CTI reserves the right to invoice Customer upon and for each service rendered or product delivered, but no less frequently than monthly. Customer cannot refuse to make payment for partial delivery of services or products. Customer shall pay all charges on terms established by CTI including reasonable charges for shipping, handling and insurance on any products delivered.

If Customer fails to pay an invoice when due per the stated payment terms, Customer shall pay interest of 1.5% per month on the outstanding amount from the due date until the payment date. If CTI undertakes collection or enforcement efforts, Customer shall be liable for all costs thereof, including specifically all reasonable legal or collection agency fees. If Customer is in arrears on any invoice, CTI may, on giving notice, apply any deposit thereto and withhold or cancel further performance of services or delivery of products until all arrearages are brought current.

Written notice of any disputed charge must be received by CTI within 20 days of the date of issuance of the invoice in question or Customer forfeits the right to dispute the charge. This notice must include the invoice number in dispute, the items and amounts disputed and a complete description of the basis for Customer withholding payment. Notice of any disputed charge does not release Customer from the obligation of paying any remaining balance of the invoice under the terms specified. Upon resolution of the disputed charge, CTI will issue a credit memo or Customer will pay the total amount outstanding referenced by the dispute. Any disputed charge resolved in CTI's favor shall be liable to accrue late payment fees based on the terms of purchase.

III. RETURNS

Due to Manufacturers' restrictions, CTI reserves the right to refuse a product for return. Certain items such as software, special orders including distribution orders, refurbished equipment, and discontinued products are sold "as is" and cannot be returned. Returns, if possible, are subject to current manufacturer's policies and require a Return Merchandise Authorization (RMA) number in advance of the return. Returns without an RMA will be refused. COD shipments will be refused. If a returned product is not defective, CTI reserves the right to assess a 10% restocking charge. Final acceptance of the return is conditional upon receipt of the product in "like new" condition with all parts, packing materials, seals and documentation intact. CTI reserves the right to refuse a return which is not in "like new" condition.

IV. TAXES

All sales, use, excise, value added, or personal property taxes; tariffs or import fees; and other governmental charges shall be paid by Customer and are Customer's responsibility except as expressly limited by law. A valid Tax Exemption Certificate must support exception to this provision and be on file with CTI. Customer holds CTI harmless from paying such taxes and charges on Customer's behalf.

V. SECURITY INTEREST AND SELLERS OPTION

Customer hereby grants to CTI a security interest in any and all products purchased by Customer from CTI to secure all obligations of Customer to CTI, including but not limited to any obligation of payment. The security interest granted to CTI shall also cover all property of the same character as that covered by this security agreement that the Customer may later acquire at any time until the termination of this security agreement. Customer agrees that in the event of default in any payment and failure to cure same within a reasonable time, CTI shall have, in addition to its rights under the law, the right to repossess such goods without further operation of law and without notice to Customer. Customer further agrees to execute any additional documents necessary to perfect or continue the security interest created by this agreement.

CTI may, at its sole option, withhold delivery of all or any part of any order or cancel the order if at any time Customer's account with CTI is in arrears. If at any time, Customer is in arrears on account, CTI may then cancel this Agreement and seek redress for damages, including lost profits, offsetting any deposit there against, and further recover its costs including reasonable attorney and/or collection fees.

VI. WARRANTY AND LIABILITY

With respect to Services performed by CTI, CTI warrants to Customer, that the Services rendered shall be performed in a skillful and professional manner commensurate with the requirements of this effort. Customer shall notify CTI in writing within thirty (30) days after completion of the services in question when any of the services fail to conform to the standard of care set forth in this Agreement. The passage of the thirty (30) day period after completion of the services without the notification described herein shall constitute Customer's final acceptance of the Services. In the event that any of CTI's obligations hereunder is interfered with by reason of any circumstances beyond the reasonable control of CTI, including without limitation, acts of war, terrorism, civil disobedience, severe weather or other acts of God, failures of suppliers to deliver equipment; then CTI's sole obligation to perform services and/or provide products shall be on a best effort basis irrespective of any other written or verbal commitment to the contrary.

With respect to particular products manufactured or supplied by third parties to CTI for resale to Customer, CTI makes no warranties of any kind in addition to or exceeding the warranty supplied or offered by the respective manufacturer or supplier, which shall be transferred or assigned to Customer, and Customer's recovery is limited to recovery against such manufacturer or supplier for breach of any applicable warranties of manufacturer or supplier. In the event of a claim by Customer for breach of product warranty, CTI must follow the warranty policy established by the manufacturer. This policy may require return of the warranted item to the manufacturer for repair. At Customer's request, CTI agrees to take all actions reasonably necessary or appropriate to secure Customer's rights and to protect its interests under such third party warranties. Work performed by CTI, not covered by product warranty, will be billed to Customer at the applicable labor rates.

With respect to products manufactured by CTI, Customer is referred to the specific warranty documentation associated with that product. In the absence of such specific warranty, CTI warrants that products shall be free from defects in workmanship and materials for a period of 90 days from the date the Customer purchased the product. Products failing to meet these conditions shall be repaired or replaced by CTI, at CTI's sole discretion (see Section III for return information).

With respect to software, CTI warrants that software will perform substantially according to specifications, however, specifically does not warrant that software will be free from defects. In addition, due to the continual development of new techniques for intruding upon and attacking networks, software or any equipment, system or network on which the software is NOT warranted to be free of vulnerability to intrusion or attack.

The warranty provided by CTI is specifically limited as described herein. No other warranty, expressed or implied, including but not limited to merchantability or fitness for a particular purpose, is made and none shall be imputed or presumed.

In no event shall CTI be liable for any special, incidental, indirect, or consequential damages whatsoever (including, but not limited to, damages for: loss of profits, loss of confidential or other information, business interruption, personal injury, loss of privacy, failure to meet any duty (including of good faith or of reasonable care), negligence, and any other pecuniary or other loss whatsoever) arising out of or in any way related to the provision of or failure to provide Services, even if CTI has been advised of the possibility of such damages. The entire liability of CTI and Customer's exclusive remedy for all of the foregoing shall be limited to the total value of this Agreement. These limitations, exclusions and disclaimers shall apply to the maximum extent permitted by applicable law, even if any remedy fails its essential purpose.

VII. OTHER TERMS

The parties are and shall be independent entities and nothing in this agreement shall be deemed to cause the creation of an agency, partnership, or joint venture between the parties. No party may assign its rights or obligations under this Agreement without prior written consent of the other party.

Customer agrees that it will not hire, solicit for hire, or retain the services of other party's employees (whether or not they were engaged in providing support or services under this Agreement) during the term of the Agreement and for a period of six (6) months thereafter without prior written agreement of both parties.

Each party agrees that they will keep confidential the terms and conditions of this Agreement provided along with all information and data specifically identified as confidential or proprietary for the term of this Agreement and for a period of six (6) months thereafter.

Any dispute arising from this service shall be governed and ruled by the laws of the State of Florida, County of Orange.

This Agreement constitutes the entire agreement of the parties and supercedes all prior representations, proposals, discussions, and communications written or oral and may only be amended in writing by authorized representatives of both parties. If any provision of these terms and conditions is held to be invalid, void, or unenforceable, the remaining provisions shall nevertheless remain in full force and effect.

The provisions of this Agreement that under a commercially reasonable interpretation reveals that the parties likely would have such provisions survive termination or expiration of this Agreement shall survive to the extent necessary to fulfill the purpose of such provision. This specifically includes any obligation of Customer to make payments, maintain the confidentiality of the Agreement, and refrain from hiring or soliciting to hire employees.

Change Request Form

Requestor		
<i>Name</i>	<i>Project / Task affected</i>	
<i>Email Address</i>	<i>Subsystem or other WBS element affected</i>	
<i>Phone</i>	<i>Date Requested</i>	<i>Date Required By</i>
Proposed Change		
Description of change and references. Provide sufficient technical detail to understand the change, rather than implement the change.		
Rationale		
Provide both reason for change and a description of the effect of NOT making the proposed change in terms of functionality, performance, supportability, and security.		
Alternatives		
Identify any alternatives associated with the change and why those alternatives are not recommended.		
Impact of Change		
Impact of the proposed change to project elements (cost, schedule, deliverables, resources, etc.).		
Change affects: <input type="checkbox"/> Function/Features <input type="checkbox"/> Performance/scalability <input type="checkbox"/> Supportability <input type="checkbox"/> Security <input type="checkbox"/> Cost <input type="checkbox"/> Schedule <input type="checkbox"/> Deliverables		
Authorization		
Pursuant to the Statement of Work between CTI and Customer in effect at the time of this change request and in accordance with the change management procedures identified therein, parties certify by signature of an authorized representative, that the above change request will be incorporated into the existing SOW or Implementation Plan as appropriate.		
<i>Change Review Board – Approval</i>	<i>Date</i>	
<i>CTI Signature –Authorization to Proceed</i>	<i>Date</i>	
<i>Customer Signature –Authorization to Proceed and Acceptance of Impact</i>	<i>Date</i>	

Acceptance Certificate and Project Signoff

SOW ID: CTI018-090206

Customer Information		CTI Job ID:
<i>Company Name</i>		<i>Project / Task Name</i>
<i>Address</i>		<i>Customer Name</i>
<i>City, State and Zip</i>	<i>Phone/Fax</i>	<i>Authorizing PO / CLIN</i>
Acceptance Conditions		
Customer agrees that the following conditions define the complete set of acceptance criteria associated with this effort. Customer agrees that all conditions have been met with the possible exception of the identified minor action items (i.e., punch list). Customer authorizes full and complete billing for the effort, and agrees to make timely payment of all outstanding invoices.		
<input type="checkbox"/> Project is complete <input type="checkbox"/> Customer approved milestone is complete		
Outstanding Action Items		
CTI agrees to provide a good faith effort in resolving any minor action items associated with this effort as identified herein. Action items must not have a material effect on the outcome or this effort.		
Ongoing Support Requirements or Warranty		
Unless otherwise specified herein, CTI makes no warranty for the product or services offered and CTI has no primary support obligations with respect to any services or product provided. Products may be covered by manufacturer's warranty. Ongoing support contracts, in any, may be referenced here but are governed by separate contractual agreements from the associated project.		
Acceptance		
The obligations of CTI with respect to the products and services associated with this project have been completely met.		
<i>CTI Signature – Notification of Completion</i>		<i>Date</i>
<i>Customer Signature – Final Acceptance</i>		<i>Date</i>



Appendix A: EQUAL OPPORTUNITY COMPLIANCE

Coleman Technologies, Inc. – Memphis Division has the following EOC certificate valid through April, 2009.
EOC-VS-0409-12757 - A new on-line vendor registration was submitted on 2/5/2009. Documentation follows.

SHELBY COUNTY GOVERNMENT
OFFICE OF EQUAL OPPORTUNITY COMPLIANCE
CONTRACT COMPLIANCE ELIGIBILITY CERTIFICATE

Tuesday, June 03, 2008

Company: COLEMAN TECHNOLOGIES, INC. (MEMPHIS DIV.)
60 GERMANTOWN COURT, SUITE 112
MEMPHIS, TN 38018

Total Number of Employees: 5

Company Type:
Vendor
Service

Pursuant to section 7(e) and 7(g) of the Shelby County Restructure Act of 1974, and Resolution #17, October 20, 1986 of the Board of Commissioners, the statistics submitted by this firm have been reviewed and determined:

to be in compliance with the standards set forth in Resolution #17 and therefore is eligible to submit bids for contracts with Shelby County Government. The following Contract Compliance Eligibility number has been issued, which must be displayed on the outside of each bid envelope. The first four digits indicate expiration date of this number (MMYY), after which a review will be required.

EOC Number: EOC-VS-0409-12757

Expiration Date: Thursday, April 30, 2009



Carolyn Watkins, Administrator
Office of Equal Opportunity Compliance



VENDOR REGISTRATION

Shelby County Government
Purchasing Department
160 N. Main Street Suite 550
Memphis, Tennessee 38103
Office No. 901-545-4360 Fax No. 901-545-3999
www.shelbycountyttn.gov

Please answer all questions as completely as possible. It is important that you respond to all questions. You must include all attachments requested. Please Note: If required support documents are not provided, the processing of the registration form will be delayed. Refer to Instructions BEFORE SUBMITTING. All gender and ethnicity information are for statistical purposes only.

SECTION I: GENERAL BUSINESS INFORMATION

1. **FEDERAL IDENTIFICATION NUMBER:** Please enter either your Federal Employer Identification Number or Social Security Number without dashes.

Check One: ☒ FEIN

☐ SSN

Number: 593309656

2. a. **LEGAL ORGANIZATION NAME:**

* Coleman Technologies, Inc.

b. **DOING BUSINESS AS:**

3. **PAYMENT ADDRESS:** Please enter address to which Payments are to be mailed.

* 20 N. Orange Ave.

(Address)

Suite 300

(Suite or Office)

* Orlando

(City)

* Orange

(County)

USA

(Country)

Telephone Number * 800-345-7743 X

Fax Number 407-650-0999

Email * sstewart@ctiusa.com

Website www.ctiusa.com

3.1 Primary Organization address: (if different from payment address)

(Address or P.O. Box)

(Suite or Office)

(City)

(State)

(Zip)

(Telephone Number)

(Fax Number)

3.2 Address to which Solicitations are to be mailed:
(if different from payment address)

60 Germantown Court

(Address or P.O. Box)

Suite 112

(Suite or Office)

Cordova

TN

38018

(City)

(State)

(Zip)

901-275-4425

407-650-0769

(Telephone Number)

(Fax Number)

3.3 Address to which Purchase Orders/Contracts are to be mailed:
(if different from payment address)

60 Germantown Court

(Address or P.O. Box)

Suite 112

(Suite or Office)

Memphis

TN

38018

(City)

(State)

(Zip)

901-275-4425

407-650-0769

(Telephone Number)

(Fax Number)

4. **ORGANIZATION CONTACT:** Please enter all information for the individual who will be the primary contact for your business with our office.

* Susan Stewart

(Last Name, First Name & Middle Initial)

* Account Manager

(Job Title)

Telephone Number: * 901-751-7070 X 2308

Mobile Number: 901-275-4425

Email Address: * sstewart@ctiusa.com

4.1 Person(s) Authorized to sign Bids/Proposals

1. * Kirk Sawyer

(Name)

* ksawyer@ctiusa.com

(Email address)

* VP, Business Operations

(Job Title)

2. Susan Stewart

(Name)

sstewart@ctiusa.com

(Email address)

Account Manager

(Job Title)

3. Brian Vogelsang

(Name)

bvogelsang@ctiusa.com

(Email address)

Manager Central Operations

(Job Title)

5. PARENT COMPANY INFORMATION: *If parent company exists, complete name and address information is required.*

Company: _____

Address: _____ Phone: _____

Suite/Office: _____ County: _____

City: _____ State: _____ Zip: _____

SECTION II: BUSINESS ASSESSMENT

*** 6. GROSS ANNUAL RECEIPTS:** *Last tax year. Please check one:*

☐ \$0 - \$500,000 ☐ \$500,001 - \$750,000 ☐ \$750,001 - \$1,000,000 ☐ \$1,000,001 - \$2,000,000

☐ \$2,000,001 - \$3,000,000 ☐ \$3,000,001 - \$4,000,000 ☐ \$4,000,001 - \$4,999,999 ☒ \$5,000,000 and over

*** 7. ORGANIZATION HISTORY:**

a. Date business established 4/20/1995 *(If less than 2 years, please submit resume.)*
(MM/DD/YYYY)

b. Has there been a change in ownership within the last 2 years?
☐ Yes ☒ No

c. If yes, previous firm name and owner

d. Was organization acquired? ☐ Yes ☒ No

e. If yes, date acquired _____

*** 8. TYPE OF ORGANIZATION ACTIVITY:** *Check one only.*

<input type="checkbox"/> Agriculture, Forestry or Fishing	<input type="checkbox"/> Medical/Healthcare
<input type="checkbox"/> Architectural/Design/Engineering	<input type="checkbox"/> Mining
<input type="checkbox"/> Construction Services	<input type="checkbox"/> Retail Trade
<input type="checkbox"/> Finance, Insurance & Real Estate	<input type="checkbox"/> Service Industry
<input checked="" type="checkbox"/> Information Systems/Technology	<input type="checkbox"/> Transportation, Commerce & Utilities
<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Wholesale Trade
<input type="checkbox"/> Marketing/Communications/Public Relations	
<input type="checkbox"/> Other _____	

*** 9. LEGAL STRUCTURE OF THE ORGANIZATION:**

☐ Sole proprietorship/Individual ☐ Non-Profit ☐ LLC

☐ Partnership ☐ Government ☒ Corporation

If Incorporated:

Corporation type (S or C) C

State of incorporation FL

Date of incorporation 4/20/1995

*** 10. FIRM TYPE:** *Check one only.*

☐ Independently Owned and Operated ☐ Affiliated ☐ Division

☒ Corporation ☐ Franchise ☐ Subsidiary

*** 11. TYPE:** *Check one only.*

☐ Contractor ☒ Vendor ☐ Professional Services

*** 12. OWNERSHIP CLASSIFICATION:** *Check one only.*

☐ LOB ☐ Joint Venture ☒ Other

*** 13. OWNERSHIP ETHNICITY:** *Check one only.*

☐ African American ☐ Asian ☒ Caucasian ☐ Hispanic ☐ Native American ☐ Pacific Islander ☐ Other

Page 2 of 6

* 14. WORKFORCE: Click here for Instructions
a. Number of full-time permanent employees

376

Job Categories	Number of Employees (Report employees in only one category)														
	Race/Ethnicity														
	Hispanic or Latino			Male					Female					Total	
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
Executive/Senior Level Officials and Managers	11	2	35		1				1						39
First/Mid-Level Officials and Managers	12														0
Professionals	3	14	154	15		3		5	22	5		2		1	222
Technicians	1	7	12	1		1			2	1					26
Skilled Workers	4	2	49	3		1		3	23	2					84
Administrative Support Workers	5		2						3						5
Craft Workers	6														0
Operatives	7														0
Labourers and Helpers	8														0
Service Workers	9														0
TOTAL	10	25	4	252	19	1	5	0	51	8	0	2	0	1	376
PREVIOUS YEAR TOTAL	11														

15.

a. Has this firm been previously certified to bid on county contracts by the Shelby County Office of Equal Opportunity Compliance?

* ☒ Yes ☐ No If yes, EOC/LOSB #: EOC-VS-0409-12757

b. Has this firm ever been certified under any other name?

* ☒ Yes ☐ No If yes, other name: Coleman Technologies, Inc - Memphis Division

c. If an employee or job applicant has an EEO issue or question, they can appeal directly to: Kirk Sawyer

16. Indicate the NIGP Code (Class and Subclass Numbers) below for those goods and services you wish to provide to Shelby County Government. Refer to Alphabetic Class Listing and Numeric Bid List Subclass listing for appropriate NIGP Codes [here](#).

CLASS	SUB-CLASS	CLASS	SUB-CLASS	CLASS	SUB-CLASS	CLASS	SUB-CLASS	CLASS	SUB-CLASS	CLASS	SUB-CLASS	CLASS	SUB-CLASS
204-64		209-91		918-71									
206-23		655-29		920-37									
208-64		838-33		920-64									
207-67		838-83											
208-27		918-28											
208-90		918-29											
209-28		918-30											

17. Please enter any specific products, goods or services you desire to provide to Shelby County Government.

Cisco; computer network routers, switches, firewalls; SAN, NAS; computer network consulting & installation;

EMC; VMware; virtualization software; IP Telephony

18. PROFESSIONAL BUSINESS LICENSE: Specify type of work: CP, attorney, security, contractor, etc

City _____ State _____ Number _____ Expiration Date _____ Limit _____

Type of Work _____

19. INSURANCE COMPANY: If applicable for your business, list the company name, address, telephone number and name of a contact person for your insurance carrier. Provide copy of current certificate.

J. Rolfe Davis Insurance Sandy Weir

(Company Name) (Contact Name)

PO Box 4927 407-691-9600 X _____

(Address) (Telephone Number)

(Suite or Office _____

Orlando FL 32801

(City) (State) (Zip)

Page 4 of 6

20. CLIENT REFERENCES: List the business names, address, telephone number and name of a contact person for three clients.

a.	<u>Bryce Corporation</u> (Business Name)	<u>4505 Old Lamar</u> (Address)	<u>Memphis</u> (City)	<u>TN</u> (State)	<u>38118</u> (Zip)
	<u>Green, Steve</u> (Contact Name - Last Name, First Name & Middle Initial)		<u>901-369-5175</u> (Telephone Number)		<u>X</u>
b.	<u>Briarcrest Christian School</u> (Business Name)	<u>6000 Briarcrest Ave.</u> (Address)	<u>Memphis</u> (City)	<u>TN</u> (State)	<u>38120</u> (Zip)
	<u>Dewitt, Barry</u> (Contact Name - Last Name, First Name & Middle Initial)		<u>901-765-4656</u> (Telephone Number)		<u>X</u>
c.	<u>Magna Bank</u> (Business Name)	<u>6525 Quail Hollow Road</u> (Address)	<u>Memphis</u> (City)	<u>TN</u> (State)	<u>38120</u> (Zip)
	<u>Crocker, Steve</u> (Contact Name - Last Name, First Name & Middle Initial)		<u>901-259-5660</u> (Telephone Number)		<u>X</u>

SECTION III: ORGANIZATION OWNERSHIP AND MANAGEMENT CONTROL

Please provide the following information to claim status as a minority or a woman-owned or small business enterprise.

21.

* a. Does the applicant's business have any subsidiaries or affiliates or is it a subsidiary or affiliate of another concern?

☐ Yes ☒ No

If yes, provide the name, address and telephone number of the subsidiary, affiliate or parent. Also, describe the relationship of the applicant company to the subsidiary, affiliate or parent.

* b. Does the applicant's business concern or any person listed as owners, partners or officers of your company have or intend to enter into any type of agreement with any other concern or person which relates to or affects the on-going administration, management or operations of the applicant concern? (Such agreements include, but are not limited to management and joint venture agreements.)

☐ Yes ☒ No

If yes, provide a copy of any written agreement or an explanation of any oral or intended agreement. Additionally, if you answer yes to any of the following questions, please be prepared to provide an explanation separately:

* c. Is the applicant's business concern involved in any present or pending law suit?

☒ Yes ☐ No

* d. Is the applicant's business concern involved in a bankruptcy or insolvency proceeding?

☐ Yes ☒ No

* e. Have you ever been rejected for certification by any agency?

☐ Yes ☒ No

f. What other current certification(s) does your company have?

22. OWNER/PARTNER/OFFICER INFORMATION: Please complete the following section for all owners, partners and officers.

Name & Title	Gender (M/F)	Minority (Race)	Citizen (Y/N)	Date of Ownership	% of Ownership
* Michael A. Coleman, Secretary/Treasurer	* M	* C	* Y	* 1995-04-20	* 50
Benjamin J. Patz	M	C	Y	1995-04-20	50

SECTION IV: DECLARATION

*** 23. DISCLOSURE:**

Are any employees of this firm current employees of Shelby County Government or former employees of Shelby County Government (within the last six months)?

☐ Yes ☒ No

If yes, please list these employees, including their name, social security number and position within your firm including ownership and interest.

NOTE: All vendors must comply with TCA 12-4-103 "Bidding by State Employees Prohibited." It is hereby declared unlawful for any state official or employee to bid on, sell, or offer for sale, any merchandise, equipment or material, or similar commodity, to the State of Tennessee during tenure of such official's or employee's office or employment, or for six (6) months thereafter, or to have any interest in the selling of the same to the state.

*** 24. AFFIRMATION:**

The undersigned acknowledges that all submitted information and documentation will become the property of Shelby County Government. The undersigned also affirms that he/she is a legal citizen of the United States or Permanent Resident Alien and that the information given above is true, accurate and includes pertinent information necessary to identify and explain the operations of Coleman Technologies, Inc.
(Business Name or Business Name DBA, if sole proprietor)

I CERTIFY THAT THE INFORMATION SUPPLIED HEREIN IS CORRECT AND THAT NEITHER THE APPLICATION NOR ANY PERSON (OR CONCERN) IN ANY CONNECTION WITH THE APPLICATION AS A PRINCIPLE OR OFFICER, SO FAR AS IS KNOWN, IS NOW DEBARRED OR OTHERWISE DECLARED INELIGIBLE BY ANY AGENCY FROM BIDDING OR FURNISHING MATERIALS, SUPPLIES OR SERVICE TO ANY AGENCY THEREOF.

Should any data change in the future, I will ensure that correct information will immediately be sent in writing to the Shelby County Purchasing Department.

☒ By electronically signing and submitting this application you are also agreeing to the:

STATEMENT OF POLICY ON EQUAL EMPLOYMENT OPPORTUNITY AND AFFIRMATIVE ACTION

Susan Stewart

(Authorized Representative)

Account Manager

(Title)

(Anonymous)

Feb 05, 10:17:33 GMT-0600
2009

(Signature of Authorized Representative)

2/5/2009

(Date)

Title VI states that "No person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance." Shelby County Government assures that individuals will not be discriminated against because of race, color, or national origin.

PRESS GO TO SUBMIT.
(Only one time)

For Purchasing Department Use Only:

Vendor Number

Previous Vendor Number

EOC/OSB/TEOC Number

Notes

Page 6 of 6

**Request for Taxpayer
Identification Number and Certification**

Give form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions
on page 2.

Name (as shown on your income tax return)

Coleman Technologies, Inc.

Business name, if different from above

Check appropriate box: ☐ Individual/sole proprietor ☒ Corporation ☐ Partnership

☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶

☐ Other (see instructions) ▶

☐ Exempt
payee

Address (number, street, and apt. or suite no.)

20 N. Orange Ave., Suite 300

City, state, and ZIP code

Orlando, FL 32801

Requester's name and address (optional)

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

or

Employer identification number

59 3309656

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign
Here

Signature of
U.S. person ▶

Susan Stewart

Date ▶

2/5/09

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

Susan Stewart

From: Purchasing@shelbycountyttn.gov
Sent: Thursday, February 05, 2009 10:21 AM
To: Susan Stewart
Subject: Shelby County Government Vendor Application

Attachments: W9_Form_20092510218478.pdf; VendorApplication_Form_20092510218418.pdf;
EOC_Form_20092510218634.pdf



W9_Form_2009251VendorApplication_EOC_Form_200925
0218478.pdf (32... Form_2009251... 10218634.pdf (5...

Dear Potential Vendor:

This correspondence is being sent because you submitted an application to do business with Shelby County Government. Attached you will find several documents that were completed during the process. You will be required to print, sign and return an original copy of the attached W-9 form to the following address:

Shelby County Government
Attn: Purchasing, Suite 550
160 N. Main Street
Memphis, TN 38103

Your application will not be processed until this documentation (along with any other request specifically relating to a response for a question on the application) is received.

If you have any questions regarding some specific information contained in the application, you may call 901-545-4260 or 901-545-4226 and you will be directed to the appropriate County representative.

The application process takes approximately five (5) business days to process after the necessary documentation has been returned. Please wait until after this time before you inquire about the status of your application.

Please do not respond to this email. This mail box is not intended for replies.

Thanks

Shelby County Government

Appendix B: CERTIFICATE OF LIABILITY INSURANCE

ACORD - CERTIFICATE OF LIABILITY INSURANCE				OP ID # BT COLATEC	DATE (MM/DD/YYYY) 02/02/09
PRODUCER J Rolfe Davis Insurance P.O. Box 4927 Orlando FL 32802-4927 Phone: 407-691-9600			THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.		
INSURED <div style="text-align: center;"> Coleman Technologies, Inc. 20 N Orange Ave., Suite 300 Orlando FL 32801 </div>			INSURERS AFFORDING COVERAGE		NAIC #
			INSURER A Federal Insurance Co. (Chubb)		20281
			INSURER B Great Northern Ins. Co. (Chubb)		20303
			INSURER C:		
			INSURER D:		
			INSURER E:		

COVERAGES								
THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS								
INSR	ACORD	LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
A			GENERAL LIABILITY	3586-61-14	05/01/08	05/01/09	EACH OCCURRENCE	
			<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				DESIG. TORT/RENTED PREMISES (EA occurrence)	\$1,000,000
			<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person)	\$10,000
							PERSONAL & ADV INJURY	\$1,000,000
			GEN'L AGGREGATE LIMIT APPLIES FOR				GENERAL AGGREGATE	\$2,000,000
			<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-ECT <input type="checkbox"/> LOC				PRODUCTS - COMP/OP AGG	\$2,000,000
							Emp Ben.	1,000,000
A			AUTOMOBILE LIABILITY	7354-69-44	05/01/08	05/01/09	COMBINED SINGLE LIMIT (EA accident)	\$1,000,000
			<input type="checkbox"/> ANY AUTO					
			<input type="checkbox"/> ALL OWNED AUTOS					
			<input type="checkbox"/> SCHEDULED AUTOS					
			<input checked="" type="checkbox"/> HIRED AUTOS				BODILY INJURY (Per person)	\$
			<input checked="" type="checkbox"/> NON-OWNED AUTOS				BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
			GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$
			<input type="checkbox"/> ANY AUTO					
							OTHER THAN AUTO ONLY: EA ACC	\$
							ACC	\$
A			EXCESS/UMBRELLA LIABILITY	7985-44-19	05/01/08	05/01/09	EACH OCCURRENCE	\$4,000,000
			<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$4,000,000
								\$
			<input type="checkbox"/> DEDUCTIBLE					\$
			<input checked="" type="checkbox"/> RETENTION \$10000					\$
B			WORKERS COMPENSATION AND EMPLOYERS LIABILITY	7170-48-07	05/01/08	05/01/09	<input checked="" type="checkbox"/> FC STATUTORY LIMITS <input type="checkbox"/> OTHER	
			ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/OWNER EXCLUDED?				EL EACH ACCIDENT	\$1,000,000
			If yes, describe under SPECIAL PROVISIONS below				EL DISEASE - EA EMPLOYEE	\$1,000,000
			OTHER				EL DISEASE - POLICY LIMIT	\$1,000,000
A			Professional (B&O)	3586-61-14	05/01/08	05/01/09	Techn B&O	3,000,000
A			Employee Dishonesty	8208-33-61	05/01/08	05/01/09	Crime	500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

CERTIFICATE HOLDER <div style="text-align: center;"> SHelby COU </div> Shelby County Government Purchasing Department 160 N Main, Suite 350 Memphis TN 38103	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL <u>10</u> DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE <i>Richard Long</i>
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Appendix C: RESUMES

Joseph Goforth *Engineering Lead*

Summary Overview

Engineering Lead with 9 years of experience in Data Center solutions, Cisco IP Telephony, and LAN/WAN design and implementation. I have managed, designed, and implemented IP networks for two separate Enterprise Data Center relocations. Other experience includes installing Unified Communications Business Edition for a school system, and replacing an Enterprise legacy private ATM backbone with Ethernet WAN connectivity.

Relevant Experience

Harrah's Entertainment – Network Engineer

- Data Center relocation
- Over 600 network devices, including over 1500 network connections
- Responsibilities included project management, staff augmentation, network design, network configuration, and authoring a network standards document for the corporation

Power & Telephone – Lead Engineer

- Cisco IPT design and implementation, including complete network overhaul, including wireless and security
- 120+ IP handsets and analog connections deployed
- Unity unified messaging integration with Exchange

Briarcrest Christian Schools – Lead Engineer

- Centralized Cisco IPT design and implementation of Cisco Unified Communications Manager Business Edition
- 100+ IP handsets and analog connections deployed across 3 sites including SRST
- Replaced routing and switching infrastructure at all sites
- Installed and configured firewalls (Cisco ASA's)

Shelby County Government

- Completed a Voice Readiness Assessment
- Documented network and provided recommendations for standards and best practices

FedEx

- Designed and implemented network architecture for primary and D/R data centers for over 5000 servers
- Designed WAN upgrades from legacy ATM network to native Ethernet connectivity for regional call centers, data centers, and technology centers across the U.S.

Work History

- | | | |
|------------------------------|-------------------------|----------------|
| • Coleman Technologies, Inc. | Engineering Lead | 2006 – Present |
| • FedEx Services | Senior Network Engineer | 2001 – 2006 |
| • AT&T | Network Engineer | 1998 – 2001 |

Education and Awards

- Bachelor of Science in Electrical Engineering, Christian Brothers University, 2000

Skills & Certifications

- Cisco Certified Network Associate (CCNA), 1999, 2006

Vince Mashburn
Senior Engineer

Summary Overview

Senior Cisco data and voice engineer with seven years of industry experience responsible for all aspects of Cisco voice and data design. This includes but is not limited to IPv4 and IPv6 routing; implementing and troubleshooting all IGP and EGP protocols, MPLS, QoS, Multicast Routing, transparent switching and bridging, CallManager and CallManger Express, IPCC Express, Unity, Voice Gateways and Gatekeepers, Presence, SRST, AAR, Fax over IP, securing networks with Cisco IOS firewalls, securing networks with Cisco ASA, and VPN configuration and troubleshooting with ASA.

Relevant Experience

Harrah's Core Upgrade

- Routing and Switching
- Upgrade 6500's to SUP-720's from SUP-1's
- Ensure compatibility with current setup.

NYK Logistics IPCC Express Cutover

- Moved call center environment off of Unity on to IPCC Express
- Developed and recorded IVR scripts for IPCC Express
- Developed and deployed IPCC Express scripts

ACH Foods AVPN Cutover

- Moved MPLS Voice / Data converged network over to AT&T VPN Voice / Data converged network.
- Designed and configured BGP to peer and advertise / receive routes from remote sites via the AVPN
- Configured BGP route redundancy and failover to a backup ACH internal router. Routes were preferred inbound via Local Preference and outbound via AS-Path prepending.
- Mutually redistributed BGP into EIGRP at both Primary and Backup BGP routers at the core. Used tags to control EIGRP route loops and communities to control BGP route loops.
- Designed and configured a QoS policy to give preference to voice and other latency-sensitive data applications that they are running.

Blount Memorial Hospital

- Configured IDSM-2 module in their core 6500 per the Hospital security policies.
- Trained network administration staff on how to view events using the Cisco IPS Event Viewer (IEV)

Briarcrest Christian School

- Assisted in the installation, Configuration and cutover from

TDM to Cisco IP Telephony.

Dunavant Enterprises

- Configured and installed a 5 stack 3750 core to replace their existing 3COM switched core.

Healthspring

- Assisted in deploying Cisco IP Telephony to end users.
- Trained users on how to use the Cisco IPT System.

Memphis City Schools

- Upgraded core from ATM switched backbone to a Cisco 3750 hierarchical backbone with HSRP Redundancy at Layer-3
- Enabled OSPF routing to their existing core.
- Installed and configured ASA firewalls for network protection and remote-access VPN.

Power and Telephone Supply Co.

- Upgraded flat Linksys switched network to hierarchical Cisco network. Created and deployed multiple VLANs to partition the network and make it more secure and scalable.
- Designed and Implemented a security solution to replace Checkpoint firewalls with Cisco ASA 5520 firewalls
- Deployed and configured MARS to analyze and correlate the network.
- Deployed Cisco Security Manager to help assist in firewall / network infrastructure management.
- Installed, configured and implemented a Cisco IPT solution.
- Integrated Unity and CUPS into the IPT solution.

Tipton County Schools

- Installed and configured Cisco ASA's for network protection and remote-access.

Direct General Insurance

- Installed and configured Cisco 6500 series and 4500 series switches for a DR location.
- Integrated and enhanced the Direct General routing policies.

Williamson Medical Center

- Converted Symantec firewall to ASA.
- Moved several Site-to-Site tunnels from the Symantec firewall to the ASA. Enhanced the security policies on the firewall so that the devices could only communicate specific protocols and applications over the tunnels.

Kirkland's

- Installed and configured Cisco ASA's for network protection
- Moved IPCC Express, Unity, and CallManager servers to a new datacenter.

- Made the associated configuration changes so that all phones would associate with the new CallManager IP address.
- Configured the Voice Gateways to support the DID's for the new facility.

Work History

- | | | |
|-------------------------------|--------------------------|----------------|
| • Coleman Technologies, Inc. | Senior Systems Architect | 2007 – Present |
| • FedEx – Network Engineering | Senior Network Engineer | 2006 – 2007 |
| • FedEx – Network Engineering | Network Engineer | 2004 – 2006 |
| • FedEx – Network Operations | Network Engineer | 2002 – 2004 |

Education and Awards

Christian Brothers University

MS – Electrical Engineering
 Minor – Physics
 Minor – Mathematics
 Minor – Computer Engineering

Skills & Certifications

- Cisco Certified Internetworking Expert – Routing and Switching, Written
- Cisco Certified Network Professional (CCNP)
- Cisco Certified Voice Professional (CCVP)
- Cisco Certified Design Associate (CCDA)
- Cisco Certified Network Associate (CCNA)

Michael Bowen, Jr. **Network Engineer**

Summary Overview

Network engineer/administrator with seven years of industry experience. Primary areas of experience include Cisco Unified Messaging, route/switch, VPN, Wireless, and PIX administration. Server administration includes AD, Web, and SAN technologies.

Relevant Experience

Servicemaster - Senior Voice Analyst

- Cisco IPT configurations and modifications
- Router and Gateway monitoring
- Router and Gateway troubleshooting mentor to department

NYK Logistics - Senior Enterprise Network Engineer

- Responsible for all technical oversight of LAN/WAN Engineers
- Lead engineer on fiber switching for SAN infrastructure
- Oversight of all networking IS projects in North America
- Install, maintain, and monitor 60+ site Cisco-based network across US and Mexico
- Manage and deploy Cisco IP Telephony, Callmanager 4.1, Unity, IPCC Express
- Assist in server and website monitoring, including weekly server maintenance
- Responsible for network bandwidth/utilization monitoring

Parkway Properties, Inc. - Network Administrator

- Oversee IT Help Desk support staff
- AD, DHCP, DNS, WINS, SUS, IIS Administration
- Install and maintain HP MSA SAN
- Cisco IPT, PIX, VPN Administration
- Administer McAfee ePolicy antivirus
- Maintain Exchange 2003 server, SQL, and Web Application servers
- Deploy and maintain nationwide 50 site private MPLS WAN

Air2Lan, Inc. - Operations Manager (Regional Wireless ISP)

- Design, implementation, and maintenance of facilities in the Mississippi marketplace and supervision of all operational staff
- Oversee the installation of Wireless, ADSL, ISDN, and T-1/Frame Relay Internet connections, and responsible for the implementation of firewall, VPN, and wireless point-to-point solutions.

Work History

- | | | |
|------------------------------|-------------------------|----------------|
| • Coleman Technologies, Inc. | Network Engineer | 2007 - Present |
| • Servicemaster | Senior Voice Analyst | 2007 |
| • NYK Logistics, Americas | Senior Network Engineer | 2005 - 2007 |
| • Parkway Properties, Inc. | Network Administrator | 2003 - 2005 |
| • Air2Lan | Operations Manager | 2001 - 2003 |

Education

- Belhaven College - Bachelor Business Administration, 2001

Jacob Gibb

Network Engineer

Summary Overview

Proficient Network engineer in LAN/WAN technologies involving all aspects of Routing and Switching. Cisco security experience including ASA, VPN IPSEC/GRE, IPS, ACS, PIX, and IOS Firewall.

Relevant Experience

Project Name – Metro Nashville SONET – Network Engineer

- Upgrade Nashville SONET network doubling bandwidth capacity.
- Site redundancy implemented at each location.
- Layer 3 IP design and routing using OSPF

Project Name – Metro Nashville CJC VRF – Network Engineer

- Implementation of VRF used to increase security and isolate virtual routers on CJC campus.
- Integration with Checkpoint firewalls.
- Integration with existing SONET Network

Project Name – Tractor Supply – Lead Engineer

- Migration from VPN 3000 chassis to redundant ASA 5540.
- Replacement of PIX 525 with redundant ASA 5504.
- IPSEC LAN-to-LAN conversion from VPN Concentrator to ASA

Project Name – HCA Healthcare – Network Engineer

- Dual core 6500 hardware refresh.
- IDF distribution layer switch hardware refresh.
- Layer 2/3 Network design and engineering
- Redundancy implementation from core to distribution layer.

Work History

- | | | |
|------------------------------|-----------------------|----------------|
| • Coleman Technologies, Inc. | Network Engineer | 2006 – Present |
| • Kroll Inc. | Snr. Network Engineer | 2000 – 2006 |
| • Background America | Snr. Network Engineer | 1998 – 2000 |
| • System-X | Network Engineer | 1997 – 1998 |

Education and Awards

- Associates of Applied Science in Communications Technology, Nashville State Technical Institute (1999)

Skills & Certifications

- CCNP, 2007 (re-certified)
- CCNA, 2007 (re-certified)

Jason Enoch **Engineering Manager**

Summary Overview

Senior Cisco network engineer with six years of industry experience responsible for all aspects of network LAN/WAN/WLAN/MAN design and implementation including Cisco Routers, Switches, Access Points, Optical and Content Networking components.

Relevant Experience

Healthspring Cisco IP Telephony and Call Center – Lead Engineer

- Network Troubleshooting and Remediation
- LAN/WAN Redesign.
- WAN QoS Design and Implementation.

Metropolitan Government of Nashville Cisco Network Upgrade Project – Lead Engineer

- Criminal Justice Center Campus Core Migration and Redesign.
- Six 4500s redundantly reconfigured and logically split with 42 VRFs for Police Department/Sherriff Department/Justice Information Systems/Public Logical Separation.

Metropolitan Government of Nashville Cisco SONET Upgrade Project – Lead Engineer

- Cisco ONS 15454 Upgrade and Network Redesign
- 20 ONS 15454 Chassis/Line Card Refresh and Upgrade
- Replaced/reconfigured all Layer 2/3 Routing/Switching at 20 locations including Police and Fire Department Emergency Services and 50,000 devices.

Hospital Corporation of America Cisco Core/Distribution/Access Layer Technology Refresh Project– Team Lead

- Redesigned and Implemented Core/Distribution/Access Layer devices for 24 hospitals around the country.
- Responsible for a team of two engineers.

Vanderbilt University Dormitory Wireless Survey Project – Lead Engineer

- Performed wireless data survey for 22 dormitories.

Harrah's and Caesar's Entertainment Group Cisco Streaming Video Project – Lead Engineer

- Cisco ACNS and Windows Media Server Implementation for streaming Video on Demand.
- 43 Content Engines deployed at 41 remotes casinos and sites.

Brevard Community College Cisco Streaming Video Project – Lead Engineer

- Cisco ACNS and IPTV Server Implementation for streaming Video on Demand.
- 4 Content Engines deployed on the main campus and three remotes sites.

Tractor Supply Cisco Router Replacement Project – Project Lead/Lead Engineer

- Managed deployment and support of over 500 2800 series router to 500 remotes stores.

Vanderbilt Medical Center Bill Wilkerson Distribution Layer Project – Lead Engineer

- Design and configured fully redundant dual 6500s to support 4000 end user devices in patient care environment.

Work History

- | | | |
|------------------------------|---------------------|----------------|
| • Coleman Technologies, Inc. | Engineering Manager | 2005 – Present |
| • Vanderbilt Medical Center | Network Engineer | 2002 – 2005 |
| • Tru Solutions | Network Technician | 2002 |

Education and Awards

- Bachelor of Arts, University of Tennessee, 2001

Skills & Certifications

- Cisco Optical Specialist (CQS-COS), 2005
- Cisco Content Networking Specialist (CQS-CCNS), 2005
- Cisco Certified Design Professional (CCDP), 2004
- Cisco Certified Network Professional (CCNP), 2004
- Cisco Certified Design Associate (CCDA), 2002
- Cisco Certified Network Associate (CCNA), 2002



Account Type: SALES&USE
Account No.: 103558143
Billing Status: MONTHLY

Location of Business
Name of Business
Effective date

For additional information regarding this account you may call Taxpayer Services between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted. Please see the back of this notice for the locations and phone numbers of our local offices.

TENNESSEE DEPARTMENT OF REVENUE
 CERTIFICATE OF REGISTRATION
 SALES & USE

Account Type: SALES&USE
Account No.: 103558143
Effective Date: December 1, 2001

W7-XBLURLE'S

MEMPHIS AND SHELBY COUNTY TENNESSEE
BUSINESS TAX RECEIPT

License/Receipt: 0200838957 RL
11/13/2008
Account Number: 106008654

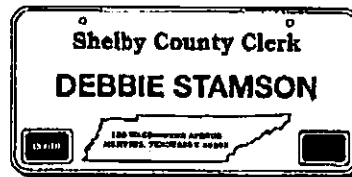
MUST BE POSTED IN A CONSPICUOUS PLACE

THIS LICENSE EXPIRES 07/01/2009

COLEMAN TECHNOLOGIES, INC.

20 ORANGE AVE N
STE 500
GERLANDO FL 32601

FOR: 60 GERMANTOWN TAXPAYER'S COPY



DEBBIE STAMSON, COUNTY CLERK

By: NJOHNEON

EXHIBIT B
Equipment Purchase Plan

Network Refresh Equipment List

Name - Core 1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6504-E	WS-C6504-E	Catalyst 6500 Enhanced 4-slot chassis,5RU,no PS,no Fan Tray	1	\$ 1,650.00	\$ 1,650.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	\$ -	\$ -
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	2	\$ 1,650.00	\$ 3,300.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	2	\$ -	\$ -
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
CON-SNT-WSC6504E	CON-SNT-WSC6504E	SMARTNET 8X5XNBD Cisco Catalyst 4-sl	1	\$ -	\$ -
		Core 1 Total:		\$	\$ 38,225.00
Name - Core 2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6504-E	WS-C6504-E	Catalyst 6500 Enhanced 4-slot chassis,5RU,no PS,no Fan Tray	1	\$ 1,650.00	\$ 1,650.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00

FAN-MOD-4HS	FAN-MOD-4HS	High-Speed Fan Module for 7604/6504-E	1	\$	\$	-	\$	-
PWR-2700-AC/4	PWR-2700-AC/4	2700W AC Power Supply for Cisco 7604/6504-E	2	\$	1,650.00	\$	3,300.00	
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	2	\$	-	\$	-	
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-	
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-	
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-	
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-	
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-	
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-	
CON-SNT-WSC6504E	CON-SNT-WSC6504E	SMARTNET 8X5XNBD Cisco Catalyst 4-sl	1	\$	-	\$	-	
		Core 2 Total:		\$	38,225.00			
Name - WS-C6506-E 201_DistBlik_S1	Catalog Num	Description	Qty	Unit Price	Total Price			
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00			
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	-	\$	-	
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00			
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-	
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-	
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-	
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-	
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$ 8,250.00		
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$ 4,125.00		
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-	
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-	
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-	
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$ 272.25		
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$ 16,497.25		
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-	

WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service,Catalyst 6506	1	\$	-	\$	-
WS-C6506-E 201_DistBlk S1 - Total Price							\$ 58,569.50

Name - WS-C6506-E 201_DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU,no PS,no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$ -	\$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$ -	\$ -
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$ -	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service,Catalyst 6506	1	\$ -	\$ -
WS-C6506-E 201_DistBlk_S2 Total Price					\$ 58,569.50

Name - WS-C6506-E 160_DistBlk_S1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00

SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	-	\$	-
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$	20,900.00	\$	20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service,Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 160 DistBlk S1 - Total Price		\$	58,569.50	\$	58,569.50

Name - WS-C6506-E 160_DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	-
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$	20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-

WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 160_DistBlk_S2 - Total Price		\$	58,569.50		

Name - WS-C6506-E 150_DistBlk_S1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25

SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1		\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$ -
CON-SNT-WSSVSNAM2	CON-SNT-WSSVSNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$ -
WS-C6506-E 150 DistBlk S1 - Total Price				\$	58,569.50	

Name - WS-C6506-E 150 DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	\$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	\$ -
CON-SNT-WSSVSNAM2	CON-SNT-WSSVSNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	\$ -
WS-C6506-E 150 DistBlk S2 - Total Price				\$	58,569.50

Name - WS-C6506-E	Catalog Num	Description	Qty	Unit	Total
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Corrections	DistBlk_S1				Price	Price
WS-C6506-E		WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH		SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C		VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3		VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C		VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G		VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP		CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP		WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C		WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M		MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB		MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP		BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN		WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2		WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6		SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$ -	\$ -
WS-CAC-6000W		WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00	\$ 5,500.00
CAB-7513AC		CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$ -	\$ -
CON-SNT-WSSVNM2		CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$ -	\$ -
CON-SNT-WS-C6506		CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$ -	\$ -
WS-C6506-E Corrections_DistBlk_S1 - Total Price					\$ 58,569.50	\$ 58,569.50

Name - WS-C6506-E Corrections	DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E		WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH		SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C		VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3		VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C		VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G		VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -

CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNM2	CON-SNT-WSSVNM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service,Catalyst 6506	1	\$	-	\$	-
WS-C6506-E Corrections_DistBlk_S2 - Total Price						\$	58,569.50

Name - WS-C6506-E SCRS_DistBlk_S1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$	-
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$	-
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-

WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1			\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAME2	CON-SNT-WSSVNAME2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E SCRCS DistBlik S1 - Total Price				\$	58,569.50

Name - WS-C6506-E SCRCS_DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	\$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$ -	\$ -
CON-SNT-WSSVNAME2	CON-SNT-WSSVNAME2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$ -	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$ -	\$ -

Name - WS-C6506-E 600_DistBlk_S1	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -
VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$ -	\$ -
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$ -	\$ -
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$ -	\$ -
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$ 8,250.00	\$ 8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$ 4,125.00	\$ 4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$ -	\$ -
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$ -	\$ -
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$ -	\$ -
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$ 272.25	\$ 272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$ 16,497.25	\$ 16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$ -	\$ -
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$ 2,750.00	\$ 5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$ -	\$ -
CON-SNT-WSSVNAM2	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Network	1	\$ -	\$ -
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$ -	\$ -
WS-C6506-E 600_DistBlk_S1 - Total Price \$					58,569.50

Name - WS-C6506-E 600_DistBlk_S2	Catalog Num	Description	Qty	Unit Price	Total Price
WS-C6506-E	WS-C6506-E	Catalyst 6500 Enhanced 6-slot chassis, 12RU, no PS, no Fan Tray	1	\$ 3,025.00	\$ 3,025.00
SV33ISK90-12233SXH	SV33ISK90-12233SXH	Cisco CAT6000-VSS720 IOS IP SERVICES SSH (MODULAR) - DEFAULT	1	\$ -	\$ -
VS-S720-10G-3C	VS-S720-10G-3C	Cat 6500 Supervisor 720 with 2 ports 10GbE and MSFC3 PFC3C	1	\$ 20,900.00	\$ 20,900.00
VS-F6K-MSFC3	VS-F6K-MSFC3	Catalyst 6500 Multilayer Switch Feature Card (MSFC) III	1	\$ -	\$ -

VS-F6K-PFC3C	VS-F6K-PFC3C	Catalyst 6500 Sup 720-10G Policy Feature Card 3C	1	\$	-	\$	-
VS-S720-10G	VS-S720-10G	Catalyst 6500 Supervisor 720 with 2 10GbE ports	1	\$	-	\$	-
CF-ADAPTER-SP	CF-ADAPTER-SP	SP adapter for SUP720 and SUP720-10G	1	\$	-	\$	-
WS-X6724-SFP	WS-X6724-SFP	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	1	\$	8,250.00	\$	8,250.00
WS-F6700-DFC3C	WS-F6700-DFC3C	Catalyst 6500 Dist Fwd Card for WS-X67xx modules	1	\$	4,125.00	\$	4,125.00
MEM-XCEF720-512M	MEM-XCEF720-512M	Cat 6500 512MB DDR, xCEF720 (67xx interface, DFC3A/DFC3B)	1	\$	-	\$	-
MEM-C6K-CPTFL1GB	MEM-C6K-CPTFL1GB	Catalyst 6500 Compact Flash Memory 1GB	1	\$	-	\$	-
BF-S720-64MB-RP	BF-S720-64MB-RP	Bootflash for SUP720-64MB-RP	1	\$	-	\$	-
WS-C6506-E-FAN	WS-C6506-E-FAN	Catalyst 6506-E Chassis Fan Tray	1	\$	272.25	\$	272.25
WS-SVC-NAM-2	WS-SVC-NAM-2	Catalyst 6500 Network Analysis Module-2	1	\$	16,497.25	\$	16,497.25
SC-SVC-NAM-3.6	SC-SVC-NAM-3.6	Cisco Catalyst 6500 Series NAM Software 3.6	1	\$	-	\$	-
WS-CAC-6000W	WS-CAC-6000W	Cat6500 6000W AC Power Supply	2	\$	2,750.00	\$	5,500.00
CAB-7513AC	CAB-7513AC	AC POWER CORD NORTH AMERICA (110V)	4	\$	-	\$	-
CON-SNT-WSSVNAM2	CON-SNT-WSSVNAM2	SMARTNET 8X5XNBD Catalyst 6500 Networ	1	\$	-	\$	-
CON-SNT-WS-C6506	CON-SNT-WS-C6506	8x5xNBD Service, Catalyst 6506	1	\$	-	\$	-
		WS-C6506-E 600 DistBlk S2 - Total Price		\$		\$	58,569.50

5% Contingency \$ 38,964.20 Phase 2 Total \$ 779,284.00

w/Contingency \$ 818,248.20

Optional

Options

Name - Cisco Learning Credits	Catalog Num	Description	Qty	Unit Price	Total Price
Cisco Learning Credits	TRN-CLC-000 - 10 Pack	Cisco Learning Credits	1 each	\$950.00 each	
		Cisco Learning Credits - Total Price			-

GRATUITY DISCLOSURE FORM

Shelby County Ethics Commission

INSTRUCTIONS: This form is for all persons receiving any Shelby County Government contract, land use approval or financial grant money to report any gratuity that has been given, directly or indirectly, to any elected official, employee or appointee (including their spouses and immediate family members) who is involved in the decision regarding the contract, land use approval, or financial grant of money.

1. NAME

2. DATE OF GRATUITY

3. NATURE AND PURPOSE OF THE GRATUITY

N/A

4. NAME OF THE OFFICIAL, EMPLOYEE, APPOINTEE, OR FAMILY MEMBER WHO RECEIVED THE GRATUITY


5. NAME OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

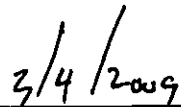
6. ADDRESS OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUITY

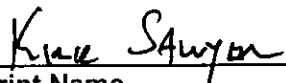
7. DESCRIPTION OF THE GRATUITY

8. COST OF THE GRATUITY (If cost is unknown and not reasonably discernible by the person giving the gratuity, then the person giving the gratuity shall report a good faith estimate of the cost of the gratuity.)

9. The information contained in this Gratuity Disclosure Form, and any supporting documentation or materials referenced herein or submitted herewith, is true and correct to the best of my knowledge, information and belief and affirm that I have not given, directly or indirectly, any gratuity to any elected official, employee or appointee (including spouse and immediate family members) that has not been disclosed and I affirm that I have not violated the provisions of the Shelby County Government Code of Ethics.


Signature


Date


Print Name

A copy of your completed form will be placed on the Shelby County Internet website.

ACORD CERTIFICATE OF LIABILITY INSURANCEOP ID ET
COLETECDATE (MM/DD/YYYY)
02/02/09

PRODUCER

J Rolfe Davis Insurance
P.O. Box 4927
Orlando FL 32802-4927
Phone: 407-691-9600THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION
ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE
HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR
ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED

Coleman Technologies, Inc.
20 N Orange Ave., Suite 300
Orlando FL 32801

INSURERS AFFORDING COVERAGE

NAIC

INSURER A: Federal Insurance Co. (Chubb)
INSURER B: Great Northern Ins. Co. (Chubb)
INSURER C:
INSURER D:
INSURER E:20281
20303

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING
ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR
MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH
POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY	3586-61-14	05/01/08	05/01/09	EACH OCCURRENCE	\$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person)	\$ 10,000
					PERSONAL & ADV INJURY	\$ 1,000,000
					GENERAL AGGREGATE	\$ 2,000,000
					PRODUCTS - COMP/OP AGG	\$ 2,000,000
					GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC	Emp Ben.
A	AUTOMOBILE LIABILITY	7354-69-44	05/01/08	05/01/09	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	<input type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	\$
	<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	\$
	<input checked="" type="checkbox"/> HIRED AUTOS				PROPERTY DAMAGE (Per accident)	\$
	<input checked="" type="checkbox"/> NON-OWNED AUTOS					
	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$
	<input type="checkbox"/> ANY AUTO				OTHER THAN AUTO ONLY: EA ACC AGG	\$
A	EXCESS/UMBRELLA LIABILITY	7985-44-19	05/01/08	05/01/09	EACH OCCURRENCE	\$ 4,000,000
	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$ 4,000,000
	<input type="checkbox"/> DEDUCTIBLE					\$
	<input checked="" type="checkbox"/> RETENTION \$10000					\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	7170-48-07	05/01/08	05/01/09	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER	
	E.L. EACH ACCIDENT				\$ 1,000,000	
	E.L. DISEASE - EA EMPLOYEE				\$ 1,000,000	
	E.L. DISEASE - POLICY LIMIT				\$ 1,000,000	
	OTHER					
A	Professional (E&O)	3586-61-14	05/01/08	05/01/09	Techn E&O	3,000,000
A	Employee Dishonesty	8208-33-61	05/01/08	05/01/09	Crime	500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

CERTIFICATE HOLDER

SHELCOU

Shelby County Government
Purchasing Department
160 N Main, Suite 550
Memphis TN 38103

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION
DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN
NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL
IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR
REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

ACORD CERTIFICATE OF LIABILITY INSURANCE		OP ID ET COLETEC	DATE (MM/DD/YYYY) 02/02/09
PRODUCER J Rolfe Davis Insurance P.O. Box 4927 Orlando FL 32802-4927 Phone: 407-691-9600		THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.	
INSURED Coleman Technologies, Inc. 20 N Orange Ave., Suite 300 Orlando FL 32801		INSURERS AFFORDING COVERAGE	NAIC #
		INSURER A: Federal Insurance Co. (Chubb)	20281
		INSURER B: Great Northern Ins. Co. (Chubb)	20303
		INSURER C:	
		INSURER D:	
		INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR	ADD'L LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A		GENERAL LIABILITY	3586-61-14	05/01/08	05/01/09	EACH OCCURRENCE	\$ 1,000,000
		<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
		<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person)	\$ 10,000
						PERSONAL & ADV INJURY	\$ 1,000,000
						GENERAL AGGREGATE	\$ 2,000,000
						PRODUCTS - COMP/OP AGG	\$ 2,000,000
						Emp Ben.	1,000,000
						GEN'L AGGREGATE LIMIT APPLIES PER:	
<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC							
A		AUTOMOBILE LIABILITY	7354-69-44	05/01/08	05/01/09	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
		<input type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	\$
		<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	\$
		<input type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident)	\$
		<input checked="" type="checkbox"/> HIRED AUTOS					
<input checked="" type="checkbox"/> NON-OWNED AUTOS							
		GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$
		<input type="checkbox"/> ANY AUTO				OTHER THAN EA ACC	\$
						AUTO ONLY: AGG	\$
A		EXCESS/UMBRELLA LIABILITY	7985-44-19	05/01/08	05/01/09	EACH OCCURRENCE	\$ 4,000,000
		<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$ 4,000,000
		<input type="checkbox"/> DEDUCTIBLE					\$
		<input checked="" type="checkbox"/> RETENTION \$10000					\$
							\$
B		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	7170-48-07	05/01/08	05/01/09	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER	
		ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?				E.L. EACH ACCIDENT	\$ 1,000,000
		If yes, describe under SPECIAL PROVISIONS below				E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
						E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A		OTHER	3586-61-14	05/01/08	05/01/09	Techn E&O	3,000,000
		Professional (E&O)				Crime	500,000
A		Employee Dishonesty	8208-33-61	05/01/08	05/01/09		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

CERTIFICATE HOLDER <div style="text-align: right;">SHELCOU</div> Shelby County Government Purchasing Department 160 N Main, Suite 550 Memphis TN 38103	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE
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